



ASM  Pacific Technology

2020 Interim Results Announcement

29 July 2020

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Awards & Accolades

AWARDS /

Forbes Asia
— 2019 —
BEST OVER
A BILLION

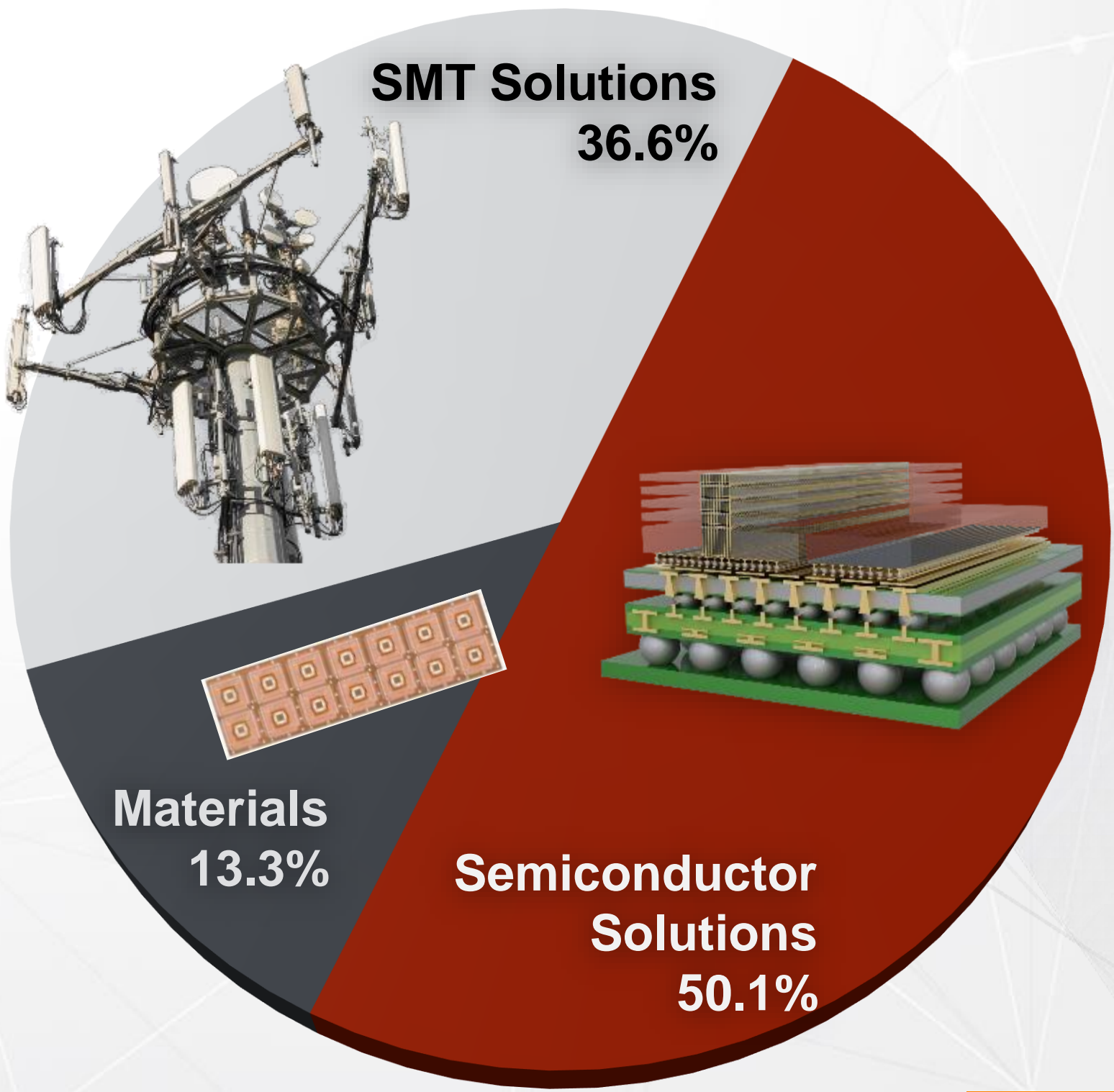


**SINGAPORE
QUALITY
AWARD**
2019 WINNER



The World's Technology & Market Leader


Q2 2020 Group Revenue:
USD 557m




ASMPT'S Major Facilities Around The World

OVERVIEW /







>2,000
Global R&D staff



>1,400
Patents on leading edge technologies



10
R&D centres worldwide



12
Manufacturing facilities

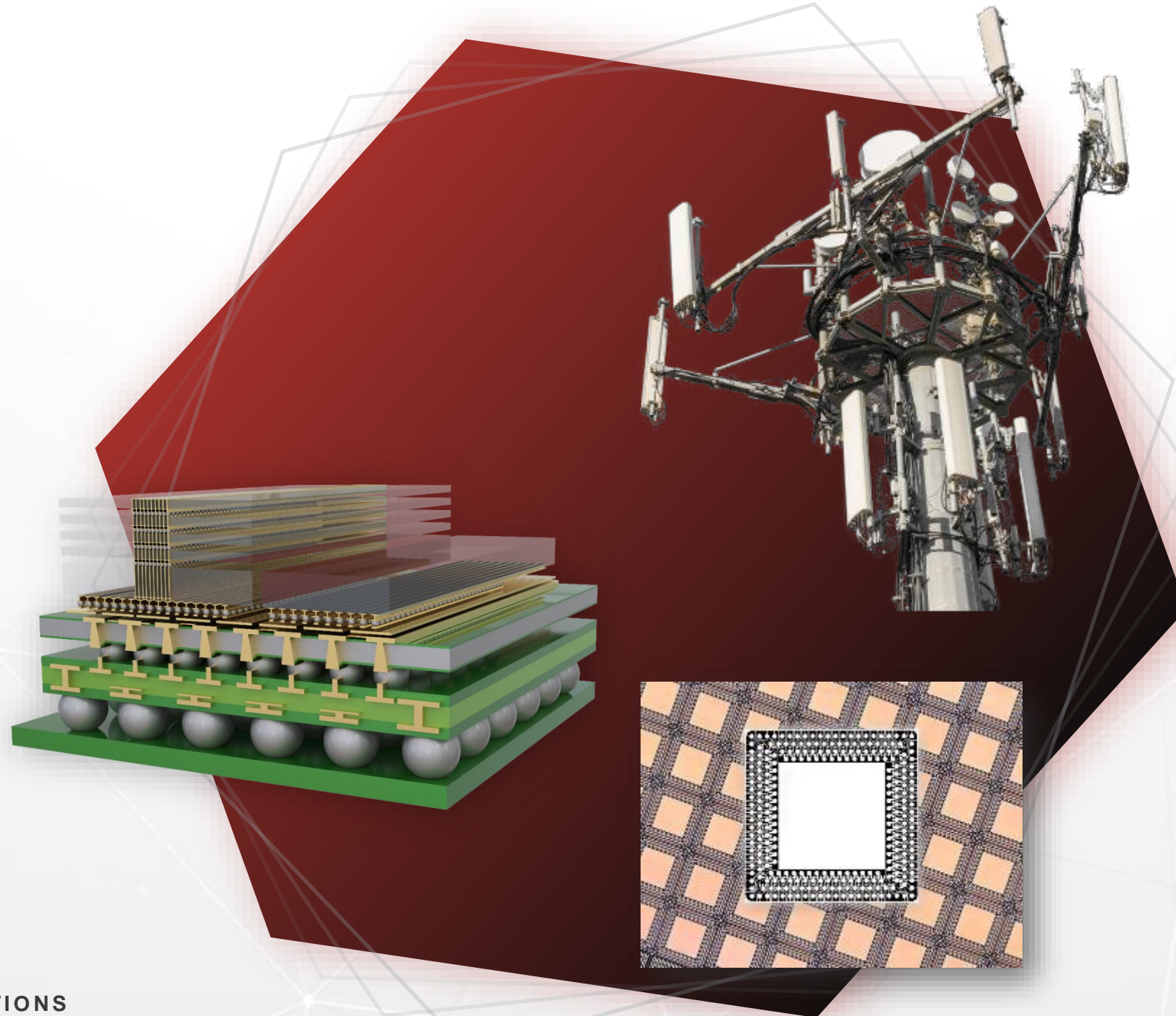
Three Business Segments With Leading Market Positions

SEMICONDUCTOR
SOLUTIONS¹
**#1 in Assembly
& Packaging
Equipment Market**

Since 2002

2019 Worldwide
PAE Market Share:

~29%



SMT SOLUTIONS

**#2 in SMT
Equipment Market**

2019 Worldwide
SMT Market Share:

~22%

MATERIALS

**#3 in Leadframe
Market**

2018 Worldwide
Leadframe Market Share:

~9%

Our Strategic Value-added Acquisitions



Advanced Packaging



- Largest installed base of panel deposition tools
- Addition to the Advanced Packaging suite of solutions
- High Performance Computing (HPC)



Silicon Photonics



- Ultra high precision sub-micron die attach equipment solutions
- In prime position to capture demand for future data centre bandwidth growth and next generation 5G deployments



Manufacturing Execution Software



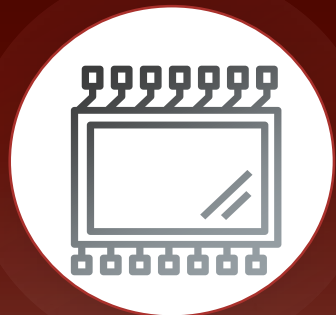
- Provider of automation and manufacturing software for high-tech industries
- Capture demand for SMART Factory software solutions



- Well-established MES solutions provider with a strong presence in China.
- Complements Critical Manufacturing MES solutions, reinforcing ASMPT's position in the China market.

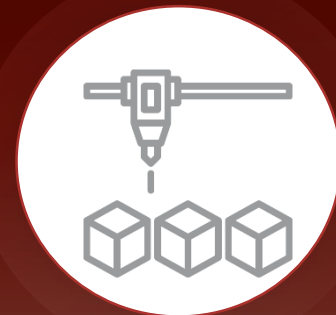
Our Participation in Emerging and Disruptive Technologies

Minority Investments in Start-ups



X-ray Inspection

- X-ray inspection of advanced semiconductor packages
- Up to 100X faster vs conventional X-ray using proprietary technology



3D Laser Printing

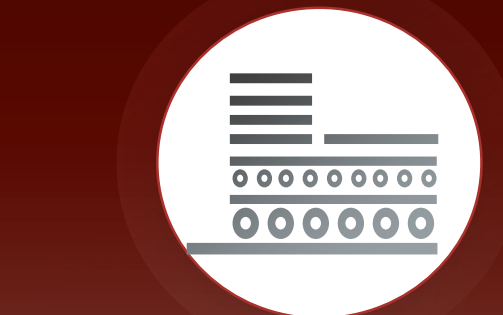
- Israeli company with cutting-edge technology
- Potentially disruptive technology to the SMT printing industry

Strategic Collaborations



Data Analytics

- Industrial IoT Solutions to deliver holistic data analytics solutions
- Provide customer value through productivity, quality and reliability in manufacturing operations



AI Chip Technology

IBM Research

- Development of Heterogeneous Integration (HI) to advance packaging technologies and tools

2020 Q2 Highlights

Q2/1H 2020 Billings

	Q2			1H		
	USD	QoQ	YoY	USD	HoH	YoY
Group	557m	+27.8%	+19.5%	992m	-10.5%	+5.9%
Semi Solutions Segment	279m	+43.0%	+33.8%	473m	-4.5%	+16.6%
Materials Segment	74m	+43.2%	+28.2%	126m	-3.2%	+15.6%
SMT Solutions Segment	204m	+8.0%	+2.2%	393m	-18.7%	-6.9%

Group

- 1H Group Billings ~US\$1B
 - ▲ 5.9% YoY ▼ 10.5% HoH
- Q2 Group Billings
 - ▲ 19.5% YoY ▲ 27.8% QoQ

SEMI

Key drivers for Q2 YoY billings growth

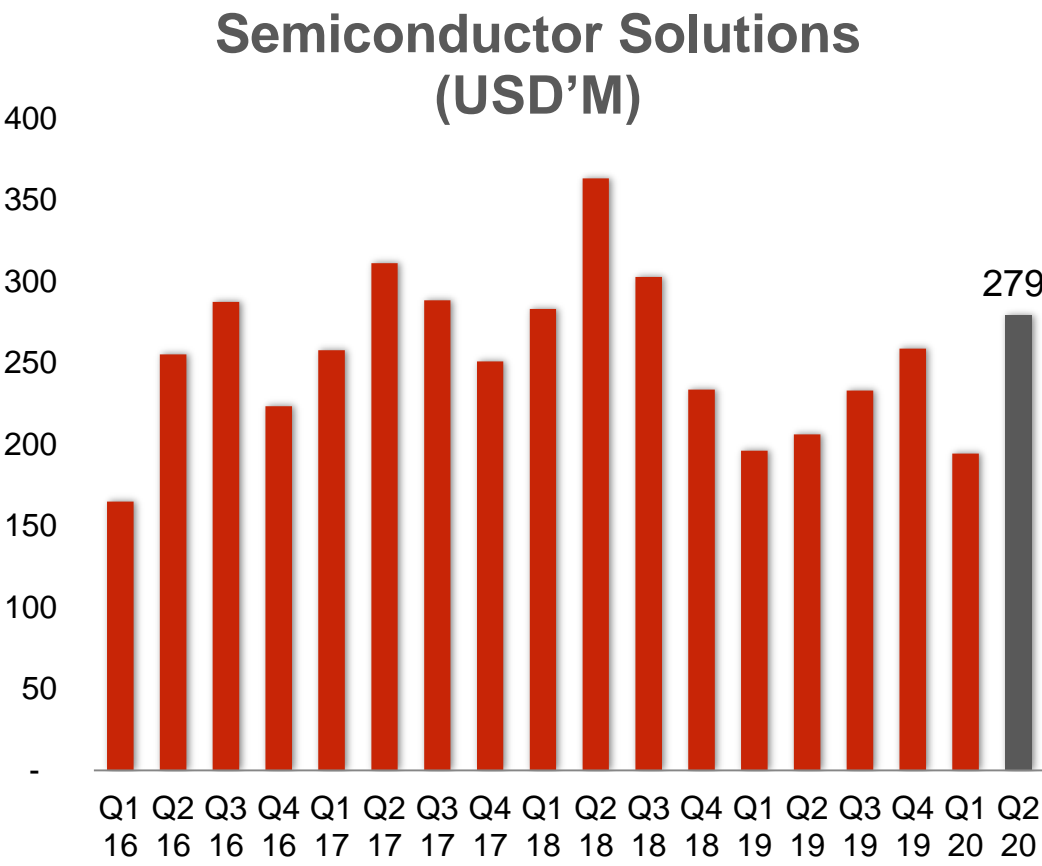
- Advanced Packaging
 - NEXX delivered strong growth
- Other drivers: Optoelectronics and IC/Discrete
- Traditional wire/die bonders delivered relatively strong growth
- CIS billings relatively weaker due to soft smartphone market demand

SMT

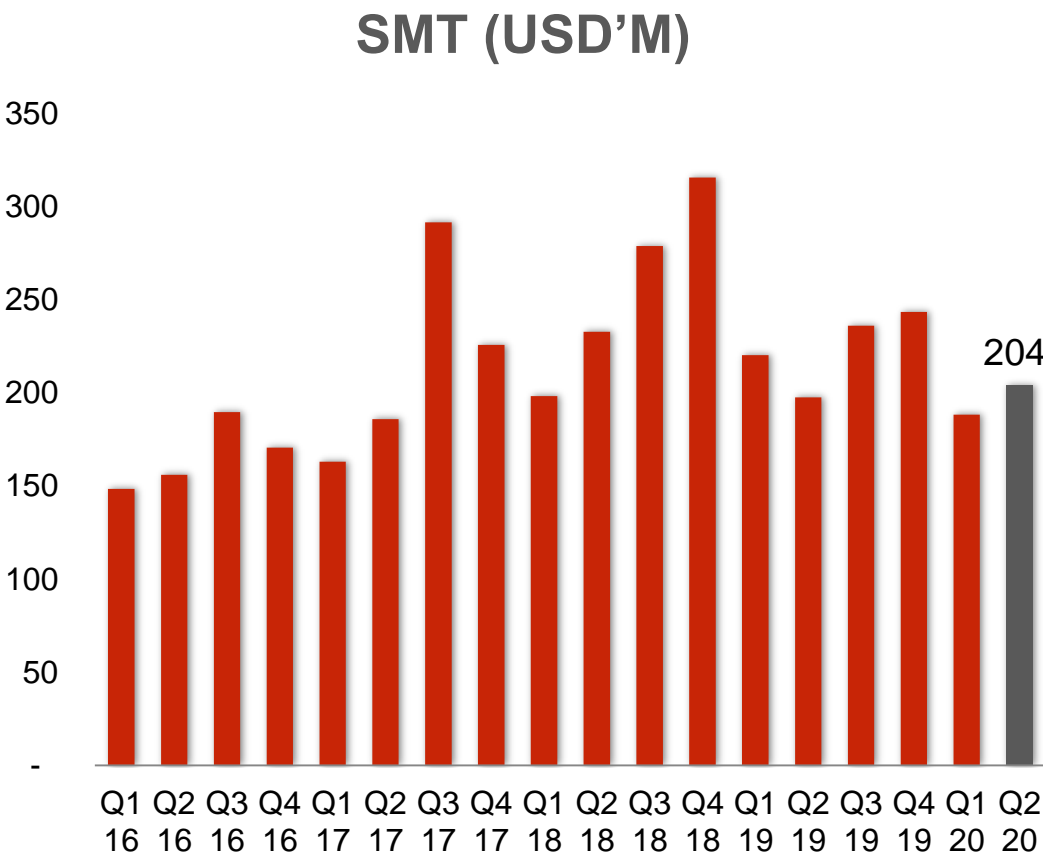
- Driven by 5G & SiP applications

Q2 2020 Billings – Business Segments

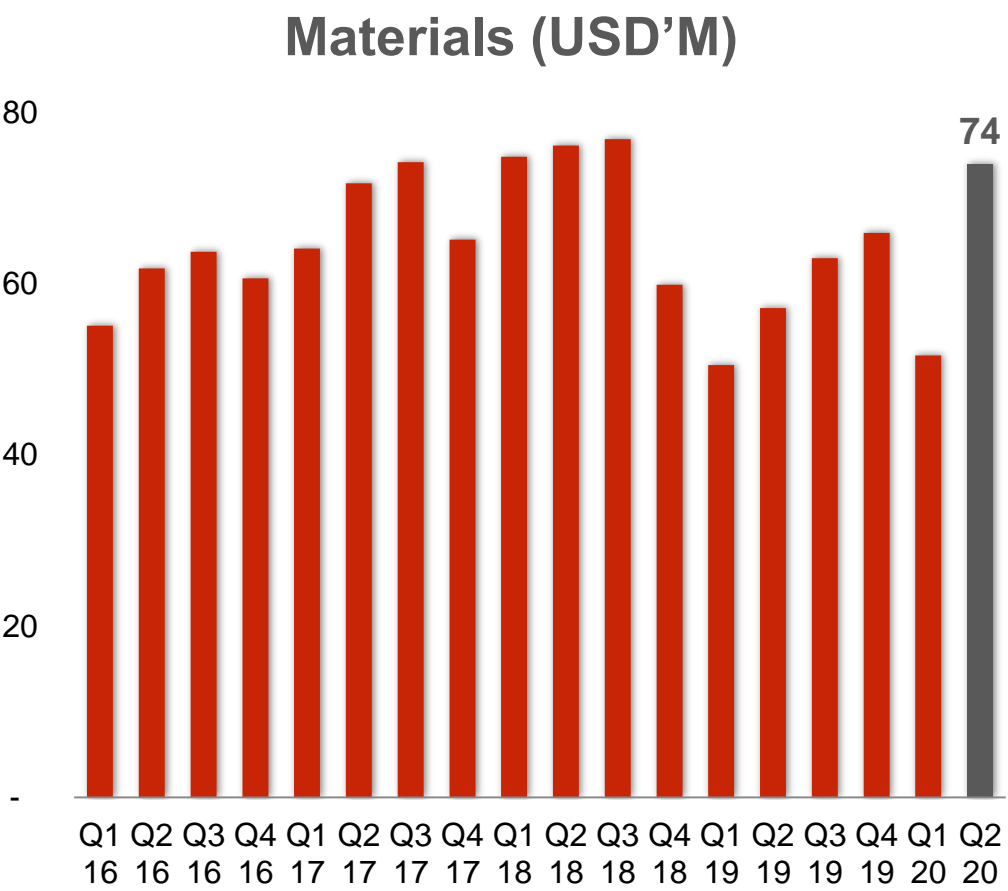
QoQ Growth:
+43.0%



QoQ Growth:
+8.0%



QoQ Growth:
+43.2%



Q2/1H 2020 Group Bookings

	Q2			1H		
	USD	QoQ	YoY	USD	HoH	YoY
Group	472m	-29.4%	-21.6%	1,141m	+19.0%	+7.4%
Semi Solutions Segment	227m	-26.7%	-8.1%	537m	+21.7%	+14.2%
Materials Segment	78m	-11.8%	+32.7%	167m	+25.2%	+59.3%
SMT Solutions Segment	167m	-38.4%	-43.7%	437m	+13.7%	-10.3%

Group

- 1H Bookings ▲ HoH and YoY
- Q2 Bookings ▼ QoQ and YoY as a result of overall weak sentiment due to COVID-19

SEMI

- Q2 Bookings ▼ QoQ due to higher Q1 base
- Key drivers of Q2 Bookings
 - Advanced Packaging
 - Optoelectronics and IC/Discrete
- Q2 Bookings for CIS relatively weaker due to soft smartphone market

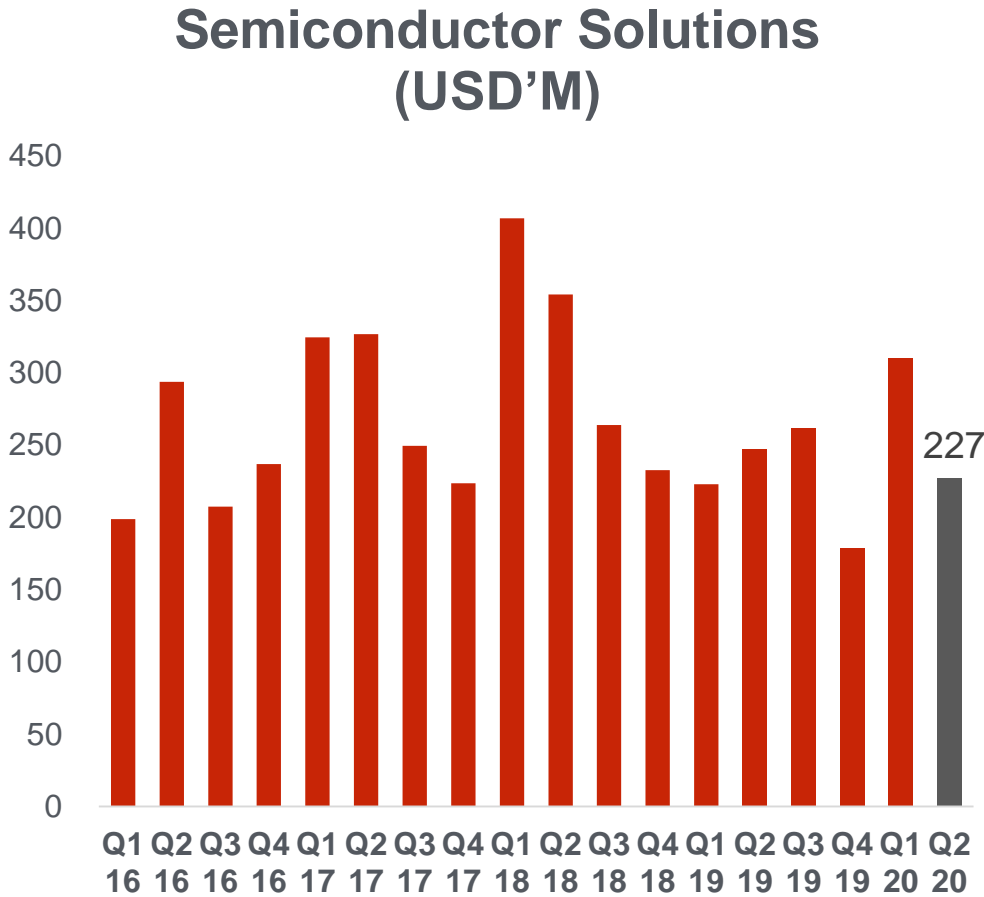
SMT

- Key driver of Q2 Bookings
 - 5G-related investments in China
 - SiP
- Q2 Bookings in Automotive and Industrial Applications were weak

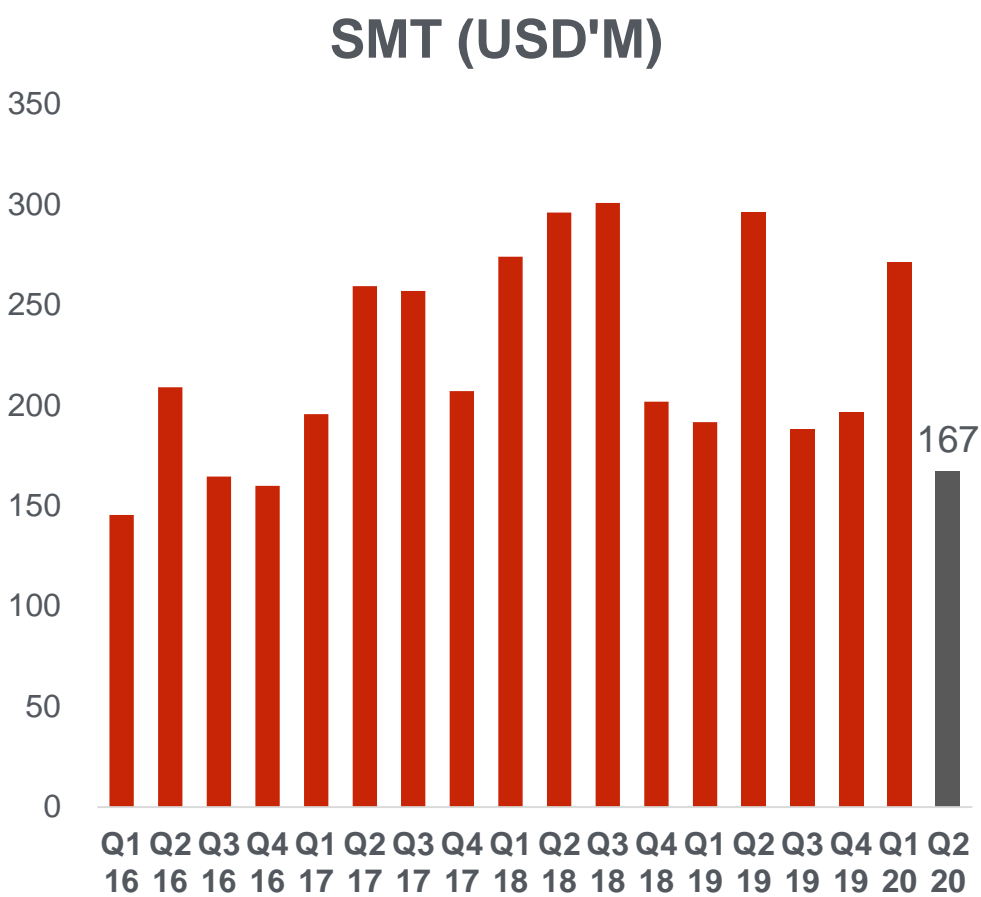
Materials

- Q2 Bookings at high level despite decline QoQ after 5 consecutive quarters' growth

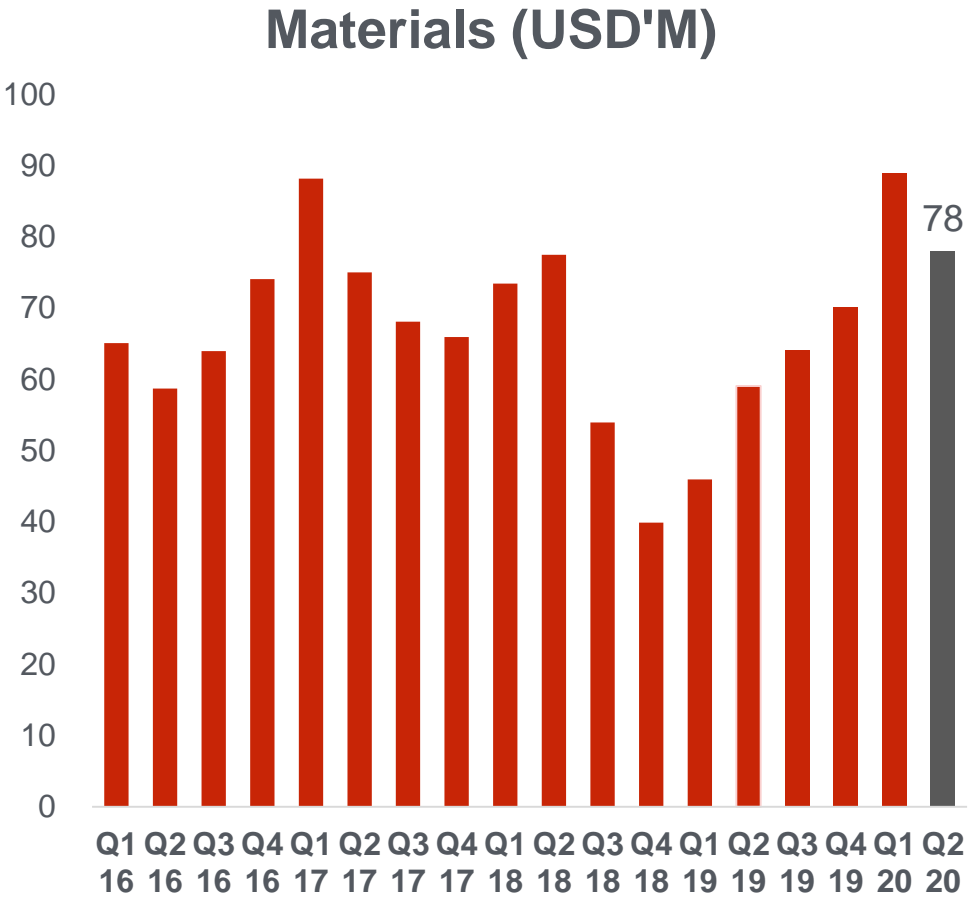
QoQ Growth:
-26.7%



QoQ Growth:
-38.4%



QoQ Growth:
-11.8%



Q2/1H 2020 Group GM & Profitability

Gross Margin	1H	HoH	YoY		Q2	QoQ	YoY
Group	34.5%	-29 bps	-34 bps		35.2%	+169 bps	-54 bps
Semi Solutions Segment	42.2%	+16bps	+219 bps		42.9%	+162 bps	+211 bps
Materials Segment	13.5%	+409 bps	+250 bps		16.9%	+838 bps	+546 bps
SMT Solutions Segment	31.8%	-225 bps	-409 bps		31.3%	-101 bps	-616 bps
Group Billing (USD)	992m	-10.5%	+5.9%		557m	+27.8%	+19.5%
Operating Profit (HKD)	641m	-16.7%	+30.2%		496m	+241.1%	+95.8%
Net Profit (HKD)	391m	-12.0%	+119.2%		365m	+1,341.5%	+421.8%

Group

- Q2 Group GM close to mid-point of guidance
- Q2 Group Billing, Operating Profit and Net Profit ▲ QoQ and YoY

SEMI

- 1H GM ▲ YoY due to higher volume effect, increased productivity, product mix and cost reduction efforts

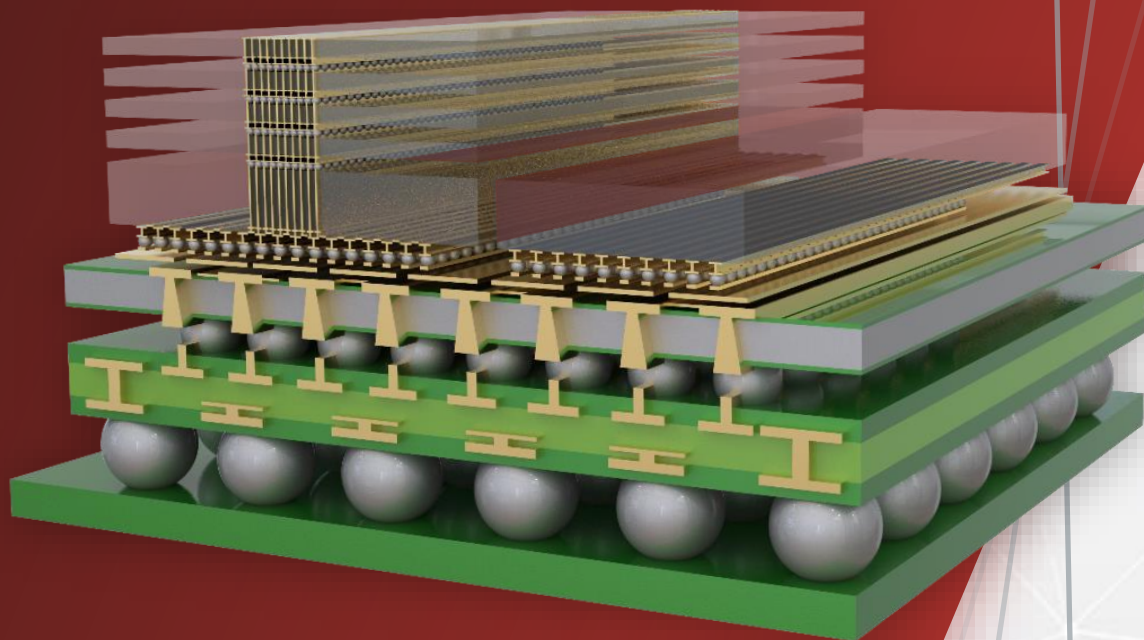
SMT

- 1H GM ▼ YoY due to lower contribution from Automotive and Industrial Applications; and larger China customer base

Materials

- 1H GM ▲ YoY due to higher volume effect and discontinuation of loss-making MIS business

1H YoY Bookings Growth:
+14.2%



Key Highlights:

Semiconductor Solutions Segment

- Strong global demand for HPC for datacentre and 5G applications
 - Q2 Billings growth YoY underpinned by Advanced Packaging
 - Q2 NEXX Bookings ▲ ~100% YoY
- Largest installed base to-date worldwide for Thermo-Compression Bonding (TCB) solutions
- NEXX has largest installation of panel plating tools for HPC applications
- Frontier-focused joint development with IBM Research on integrated solutions for H1, using ALSI Laser dicing, Hybrid Bonding and other AP interconnect tools

**1H YoY Bookings Growth:
-10.3%**

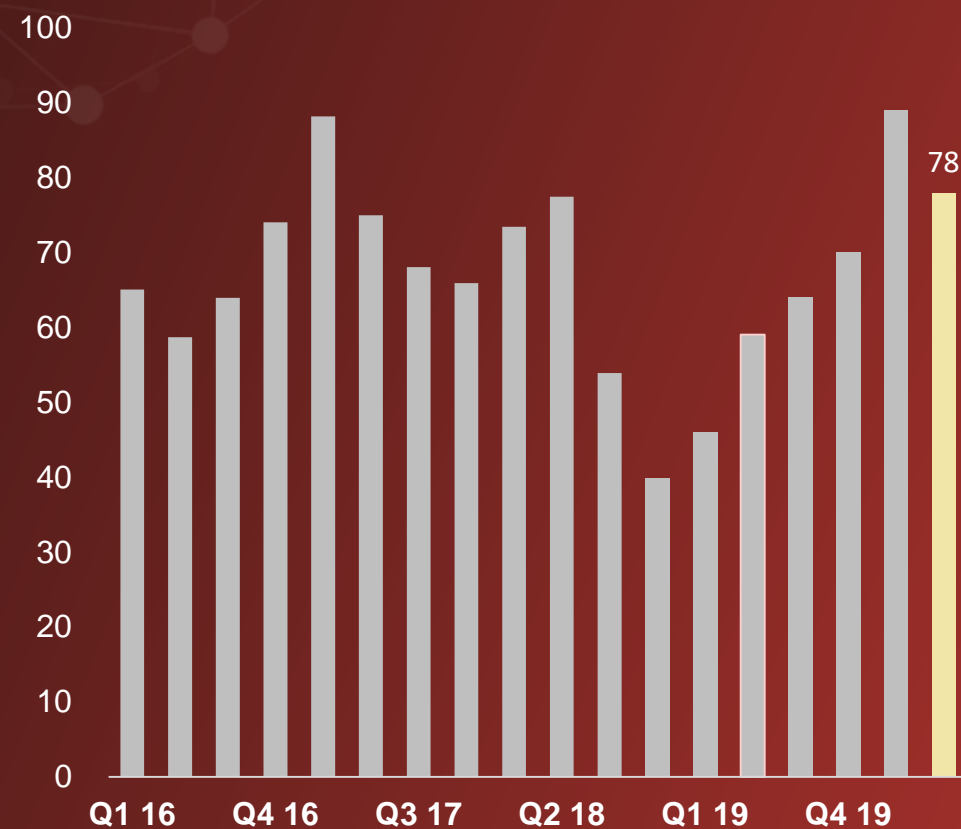
Key Highlights:

SMT Segment

- Market leader in System-in-Packaging (SiP)
- 1H booking momentum driven by
 - 5G-related investments
 - SiP – fast growing business within SMT

**1H YoY Bookings Growth:
+59.3%**

Materials Bookings (USD'M)

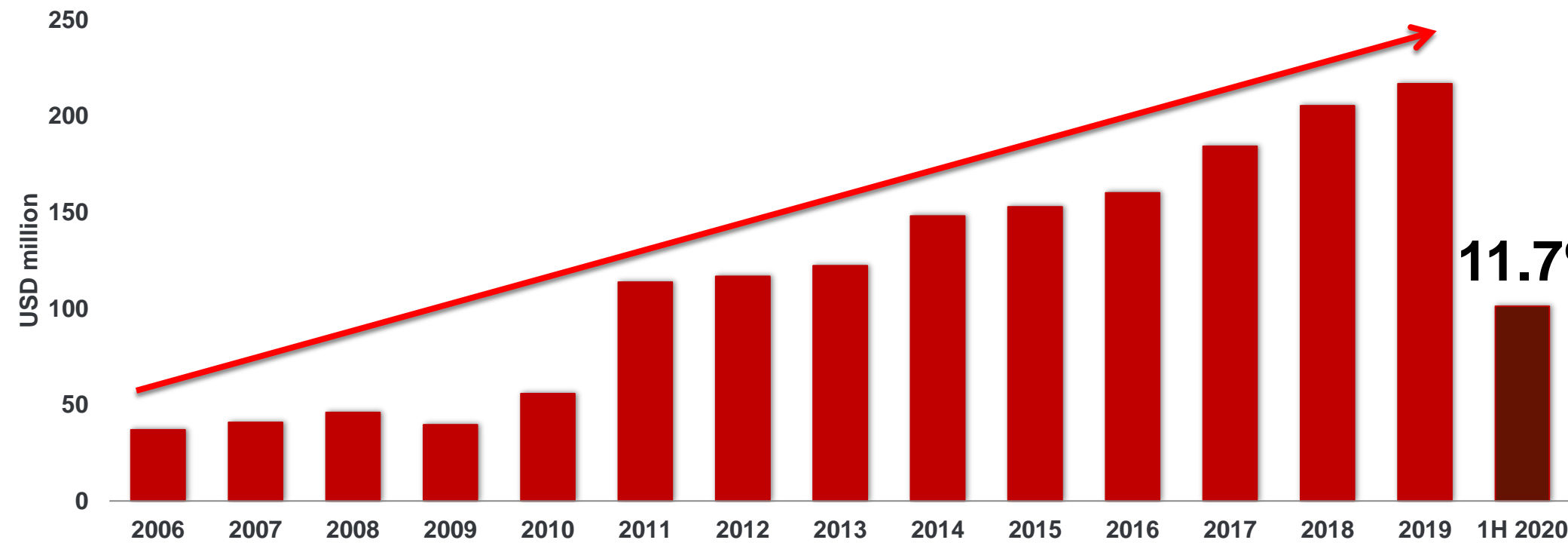


Key Highlights:

Materials Segment

- Segment new bookings increased five out of the last six quarters
- GM improvements resulted from higher volume effect and discontinuation of loss-making MIS business
- High level of Q2 Bookings indicates healthy demand for semiconductor devices
- Strategic JV expected to bring Materials Business to greater heights

R&D Commitment Makes Us a Preferred Partner of Choice



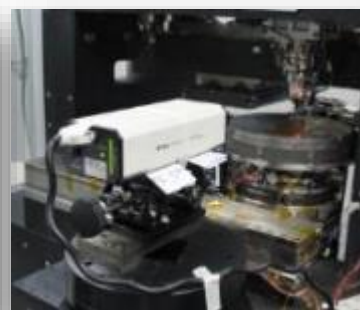
1H 2020 R&D expenditure

- US\$ 101 million
- 11.7% of Equipment Sales

← USD1,742 million invested in R&D →



Package Interconnection



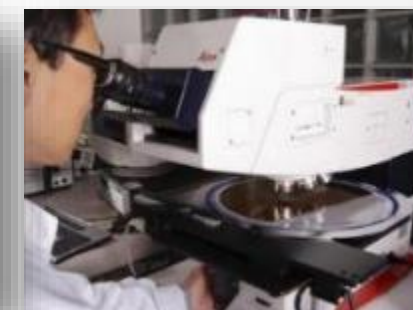
Optics precision engineering



Vibration control



Laser dicing & grooving

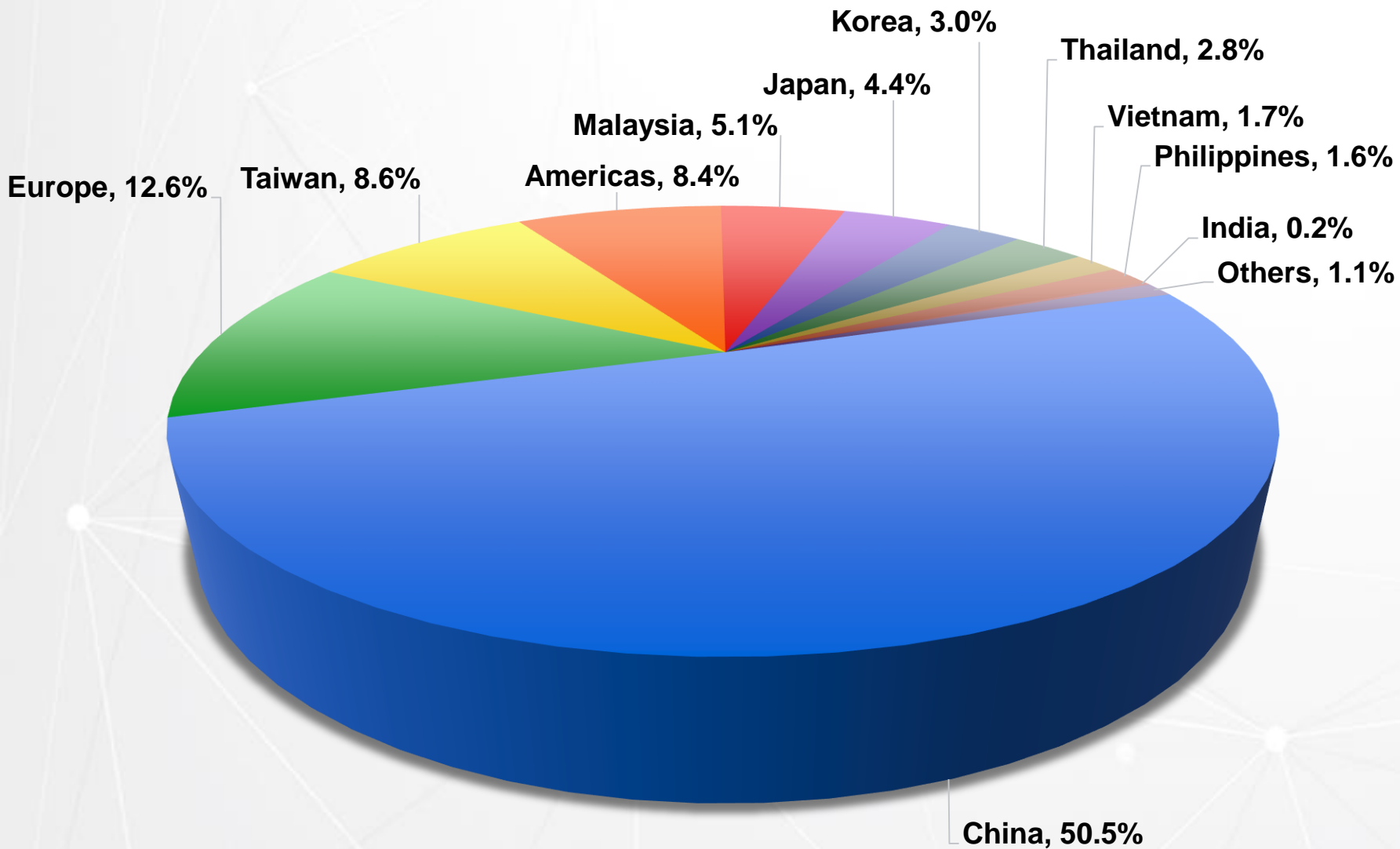


SMT



An Extensive Customer Base

1H 2020 Geographical Distribution of Revenue

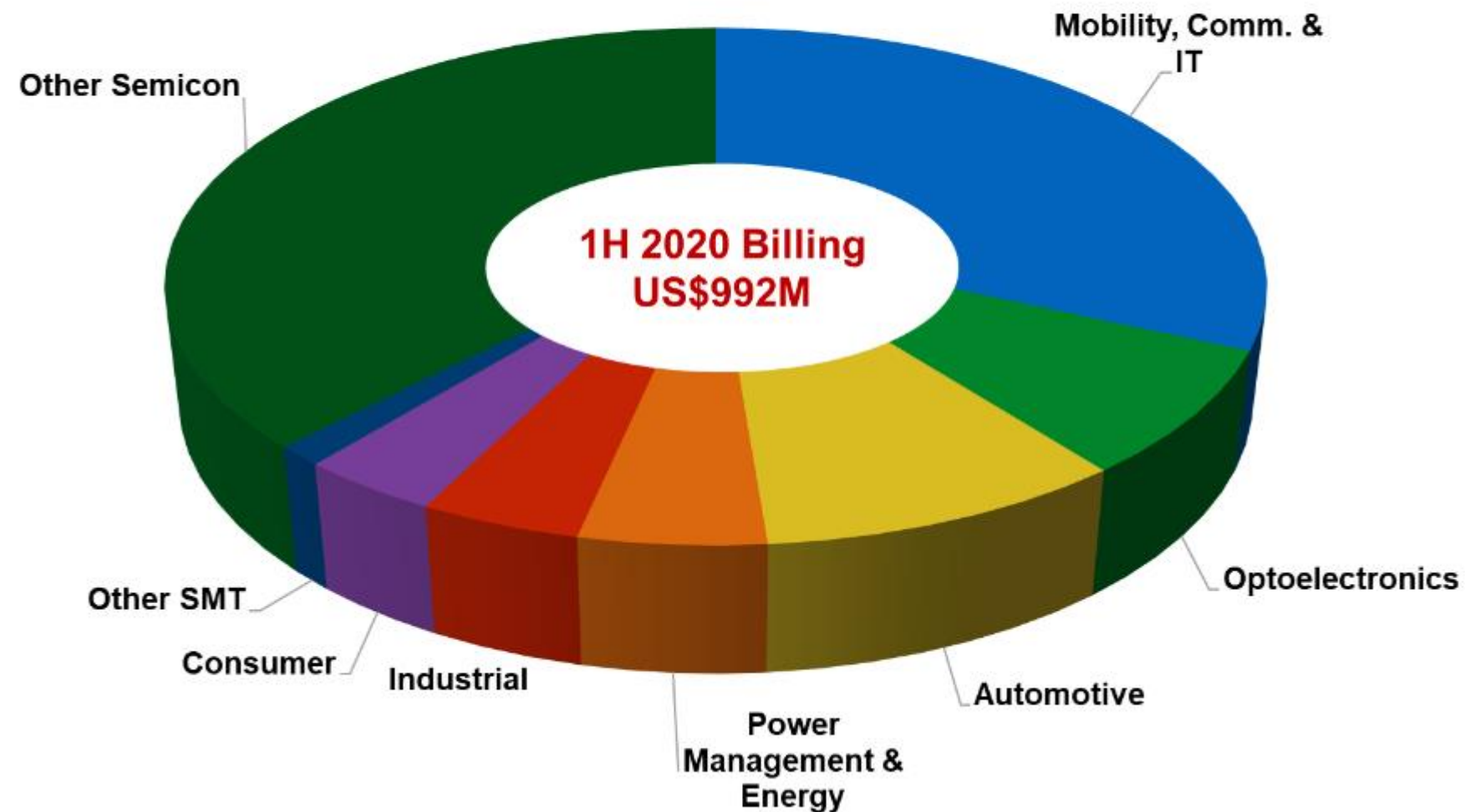


China Leads Market Recovery

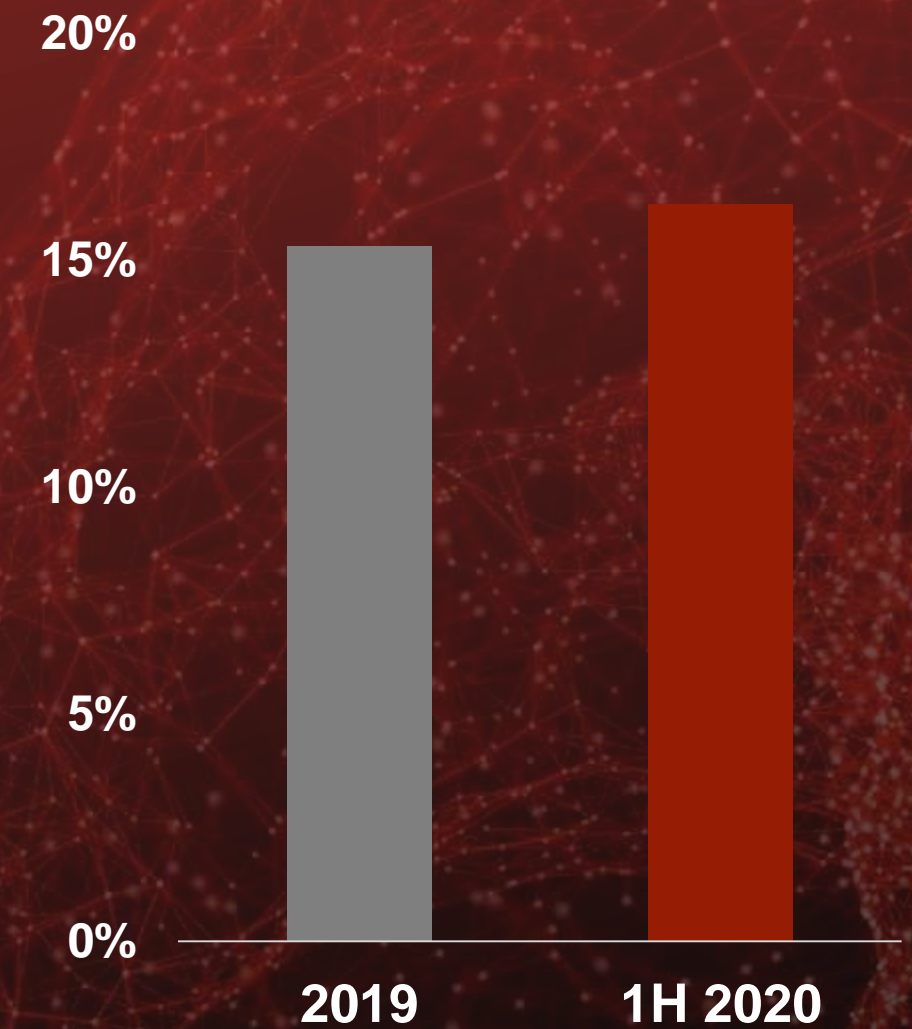
- No single customer accounted for more than 10% of Group revenue
- Top 5 customers accounted for 16.25% of Group's 1H 2020 revenue
- Top 20 customers include:
 - World's leading Telecommunication and Information Technology provider
 - Leading High-Density Substrate makers
 - World's leading IDMs
 - Tier 1 OSATs, major OSATs in China
 - Major camera module makers
 - Top EMS providers
 - Leading automotive component suppliers
- Among Top 20 customers of Group:
 - 4 from SMT Solutions segment
 - 8 from both Semi Solutions & SMT Solutions segment

1H 2020 Revenue Breakdown by Application Markets

1H 2020 Billing by Market Application



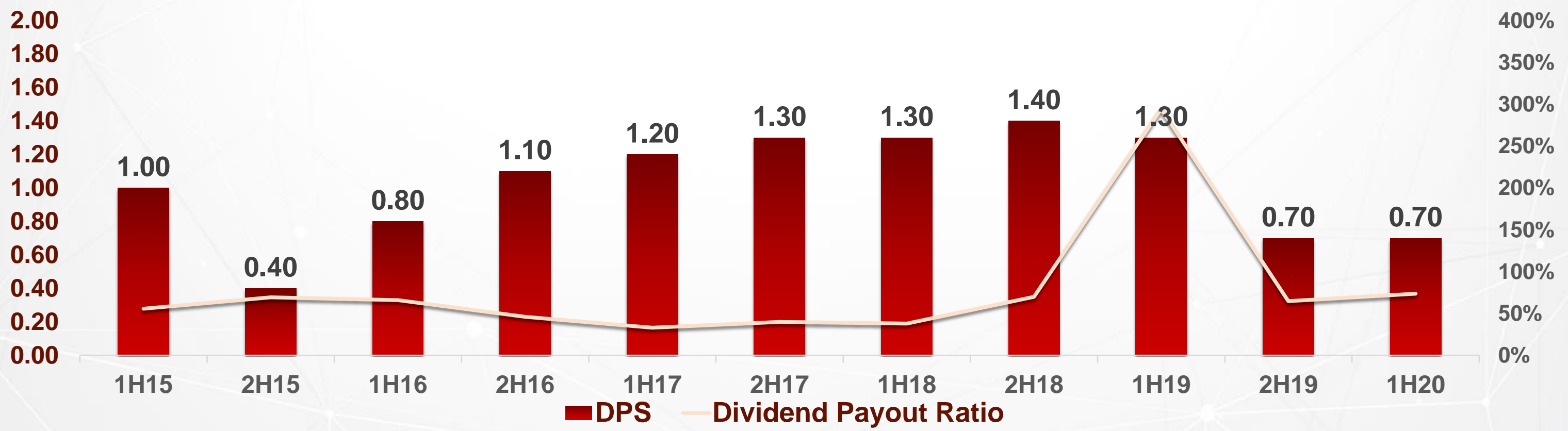
Top 5 Customers Revenue Contribution



More Resilient in a Downturn with Multiple Application Markets Strategy

1H2020 Dividends

Dividends Per Share (HKD) & Dividend Payout Ratio

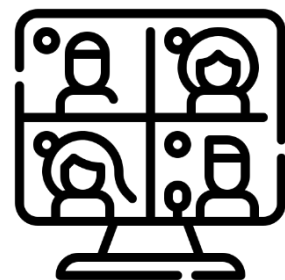


- Adopting a prudent stance in light of COVID-19 outbreak situation
- Dividend of HKD 0.70 for 1H20, representing a payout ratio of 74% for 1H20

New Lifestyle Norms **Fast-tracking Digitalisation**



'Work from Home' Initiatives by Companies Worldwide



"Zoom, Microsoft Teams usage are rocketing"

Marketwatch, April 2020



Home-based Learning adopted by schools



Online "Live" Fitness Classes



"Apple and Google partner on COVID-19 contact tracing technology"

Apple, Google, April 2020

Intel



Harnessing Technology in Contact Tracing

Data-Centric Era will spur Semiconductor Demand



Collect

Camera, 3D Sensing,
Industry IoT, Sensor,
LIDAR



Transmit

5G, WiFi, LiFi



Store

Big Data Centre,
Cloud Computing,
Memory



Analyse

AI, TPU, Data
Analytics, HPC



Visualise

AR, VR, Micro
LED, Mini LED

ASMP's Enabling
Solutions

- CMOS Imaging Sensors
- Active Alignment
- Precision Die Attach

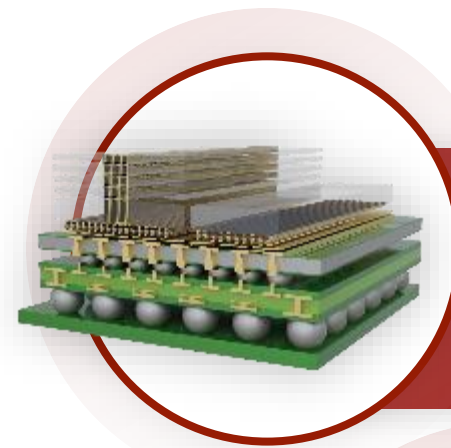
- Silicon Photonics
- RF Filters
- Wire Bonding
- SAW Filters
- BAW Filters
- SMT Solutions
- PVD

- Silicon Photonics
- TCB
- Wire Bonding
- PLFO
- Laser Dicing

- WLFO
- PLFO
- Pick & Place
- Laser Grooving
- TCB
- PVD/ECD
- Precision Die Attach
- Heterogeneous Integration

- High Precision Die Attach
- Mini/Micro LED Displays

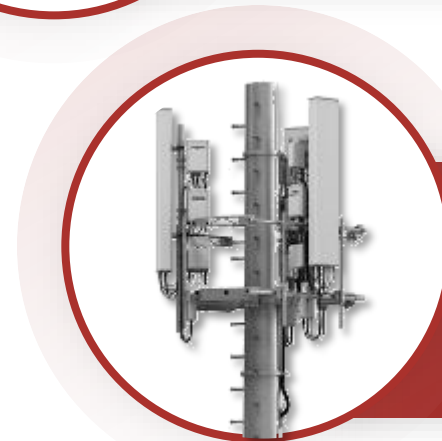
Q2 2020 Growth Drivers For ASMPT



Advanced Packaging



**China Supply Chain
Localisation**



5G



Optoelectronics

Digital Acceleration Opportunities in China

5G

Big
Data
Center

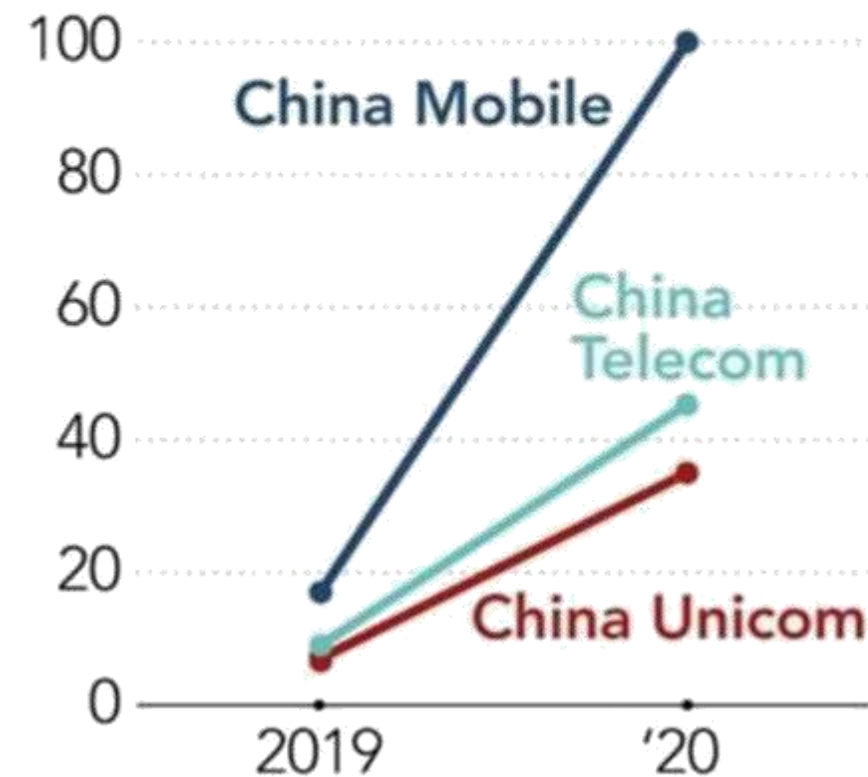
IIoT

UHV

A.I.

China's investment in 5G infrastructure

Investment (In billions of yuan)



Planned number
of base stations*




Source: Trendforce and Nikkei Asian Review reporting

5G Will Transform the World Beyond Our Imagination

Infrastructure

**2019-2025: 25-30mil
New 5G
Base Stations**
Source: Topology Research Institute 2019

**Big Data
Cloud Servers**

**“Power” Up
All Industries**

Smart Consumer 

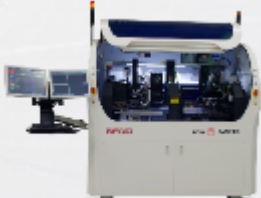
**50 MEMS & Sensors
per car
Automotive** 
Source: Bosch, 2019

Terminal

**2023: 417mil
New 5G
Handsets** 
Source: IDC, 2019

5G

ASMPT Solutions for 5G:



Photonics
Solutions



IC & Discrete Solutions



Image Sensor
Solutions



Advanced
Packaging



SMT Solutions



Power Solutions



Wafer Separation

Complete CIS Camera Assembly Solution

Market Leader for Unique In-line Solutions

SECURITY
CHECK
APPROVED

IDEALine™
(CMOS Image Sensor Solution)

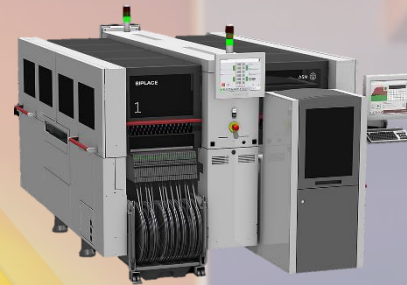
Smartphone
Solutions

ACamLine™
(Automotive Camera Assembly Solution)

Automotive
Solutions

AUTOPIA FT
(Automatic Camera Testing System)

Advanced Packaging Enables Heterogeneous Integration



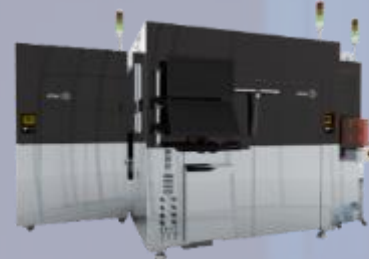
SIPLACE CA
Die Attach & SMT
Wafer & Panel Recon
IPD tool



NEXX
PVD | ECD
Bumping, TSV & RDL



LASER 1205
Laser Separation
Wafer Dicing & Grooving



NUCLEUS XPM
HBM Bonder



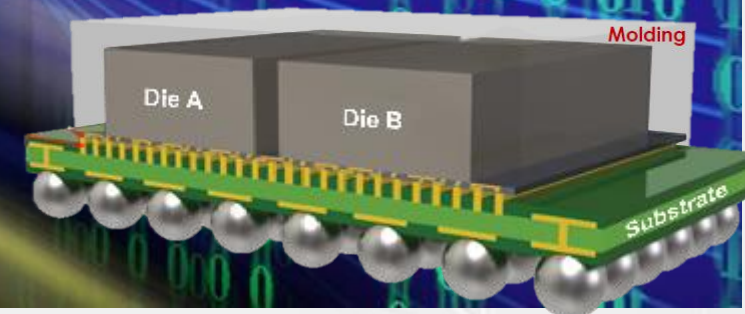
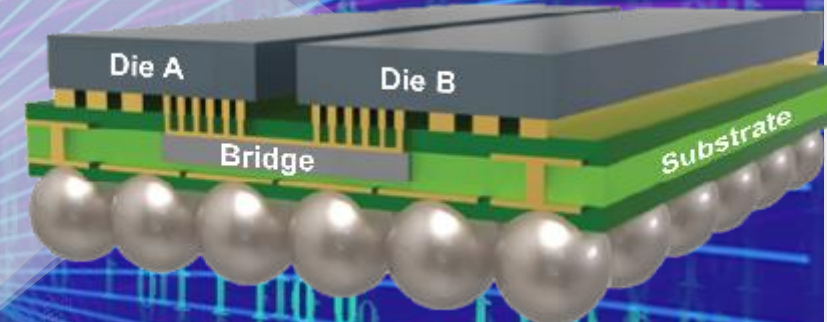
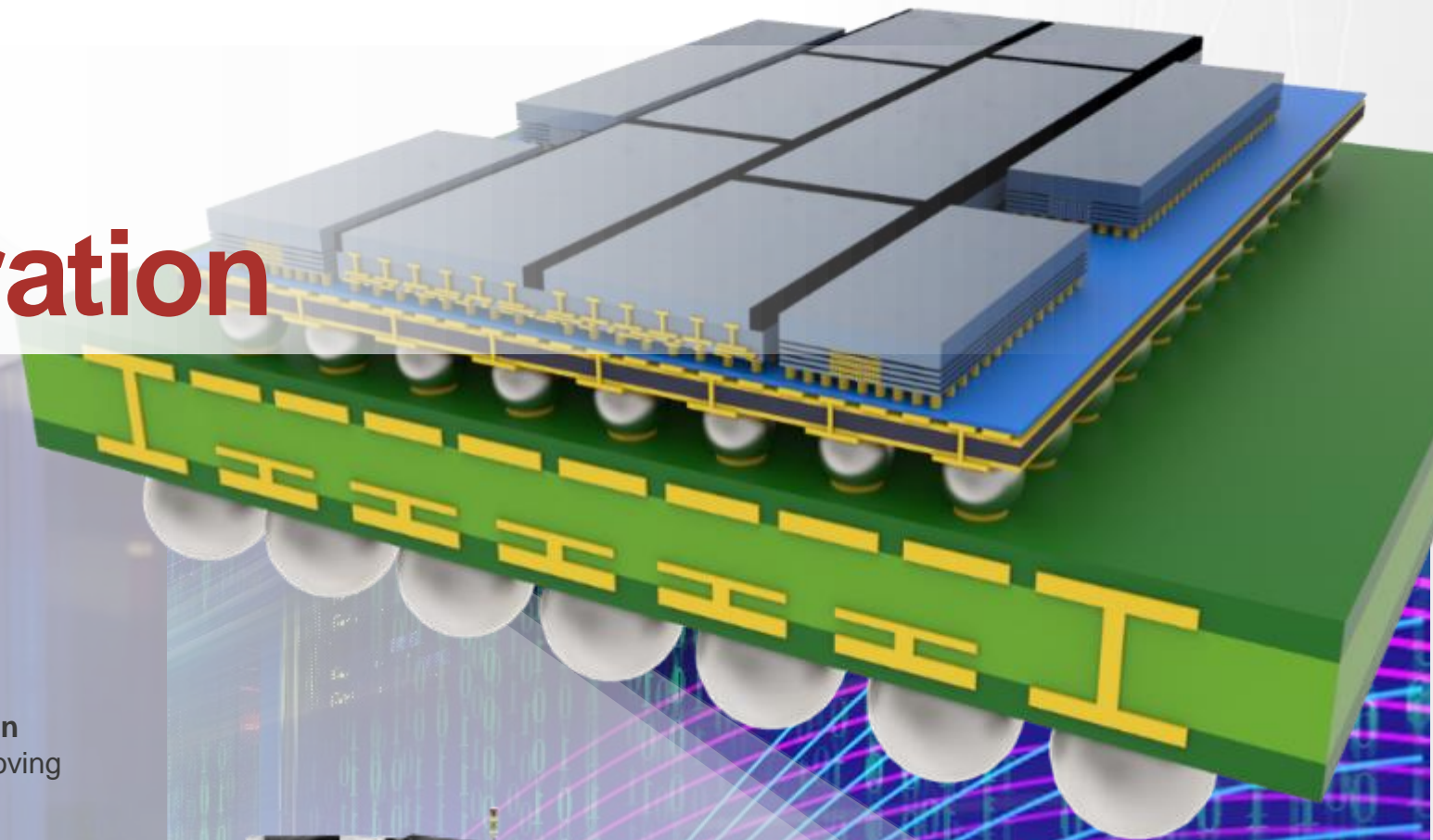
NUCLEUS
Pick & Place
Wafer & Panel Level



FIREBIRD
TCB, FLI



ORCAS
Compression mold
Wafer & Panel Level



End Applications:

DATACENTRES
for HPC, Machine
Learning



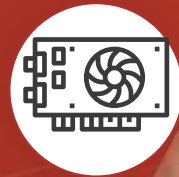
IoT ERA
Smart Wearables
& Smart Machines
(Factories)



AUTOMOTIVE
Sensors, Camera, Body
Electronics, Safety
Systems, Infotainment

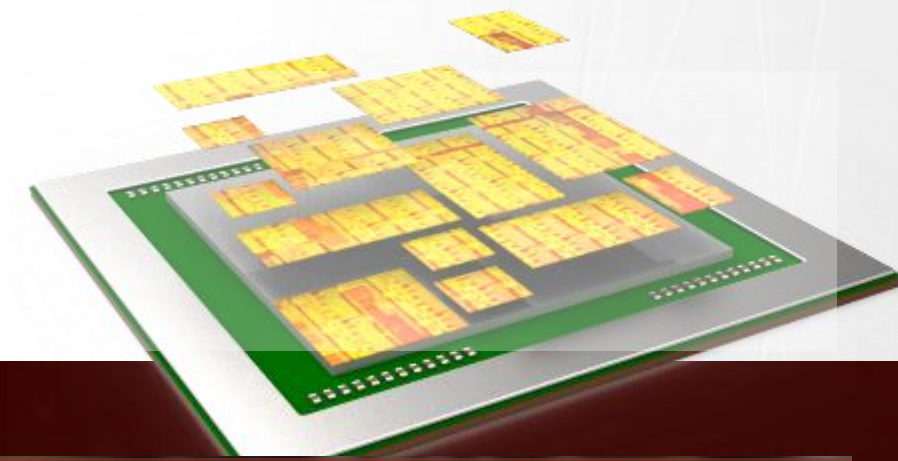


GPU
for VR/AR & AI



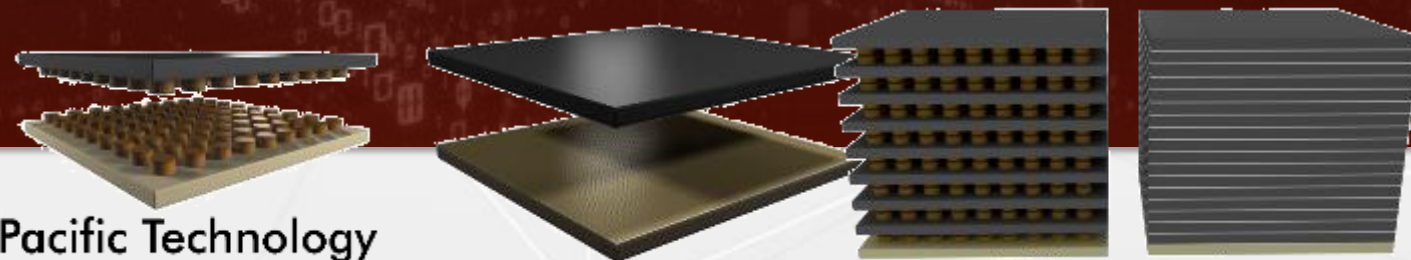
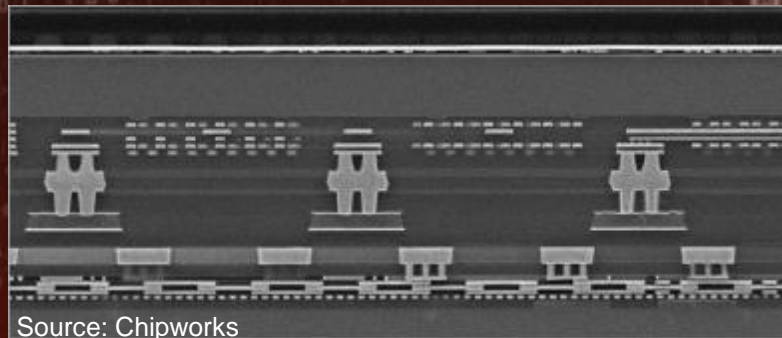
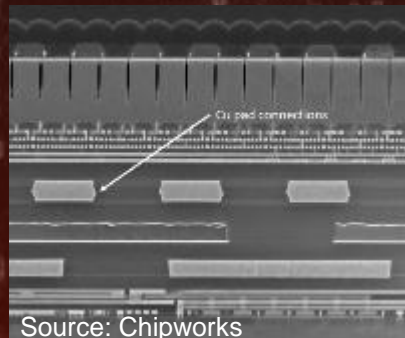
Hybrid Bonding Solution

Next Generation Heterogeneous Integration Technology



Bringing Heterogeneous Integration to the next level to enable high performance device, driving for future AI & HPC technology in a more cost effective way

- **Higher Interconnect density**
Interconnect density $> 10^5/\text{mm}^2$, with connecting pad size and pitch down below 5um
- **Zero bond line with bump-less interconnect**
With direct Cu-Cu hybrid bonding
- **Better signal integrity and thermal performance**



ASM Advanced Packaging Technology enables Hybrid bonding solution for Heterogeneous Integration



Ultra High Placement accuracy

Bond accuracy $\pm 200\text{nm}$

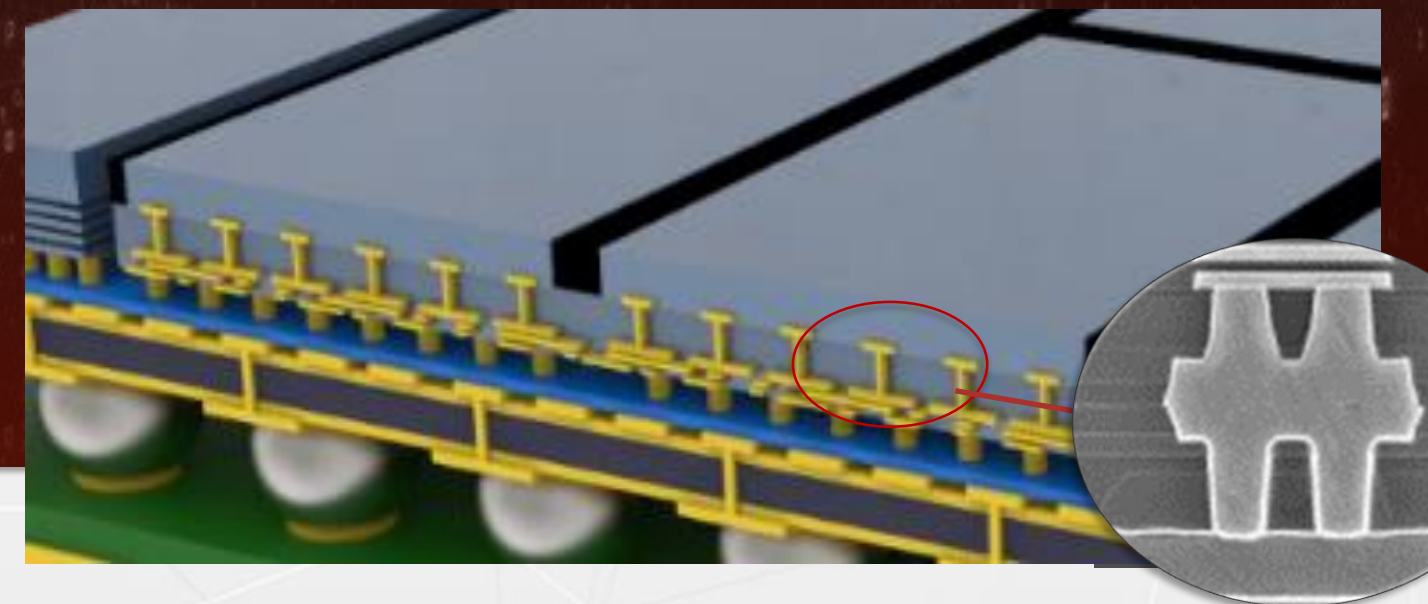


Ultra High Cleanliness



High Productivity

CPH $> 2\text{K}$



Future Growth Drivers for **OPTO** Business

MiniLED

Medium to Large
RGB / BLU Display

Market Size CAGR (2019 – 2025)

~ **35%**

Market Size CAGR (2019 – 2025)

~ **131%**

MicroLED

Small Gadget &
Transparent Display

Fast Growing Applications

Source: LEDInside, Sep 2019



63%

Automotive
Display CAGR (2019 – 2025)



35%

Digital
Display CAGR (2019 – 2025)



31%

Large
Display CAGR (2019 – 2025)



118%

Smartphone
Display CAGR (2022 – 2025)



91%

Wearable
Display CAGR (2020 – 2025)



75%

VR
Display CAGR (2021 – 2025)



TCL
(TCL Conference - 2019)



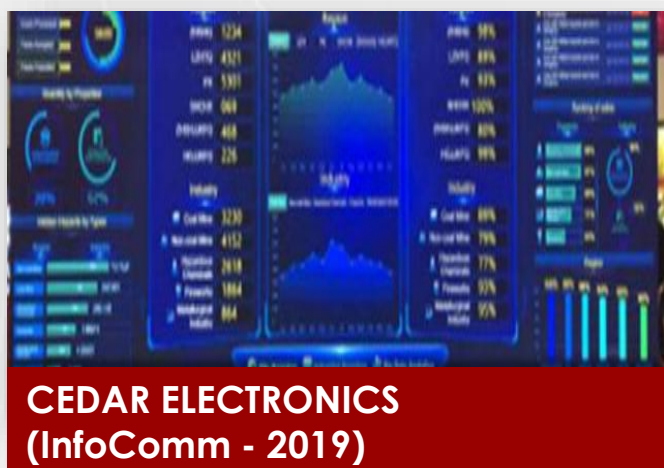
LEYARD
(InfoComm - 2019)



RitDisplay + PlayNitride
(Touch Taiwan - 2019)



TIANMA
(SID - 2019)



CEDAR ELECTRONICS
(InfoComm - 2019)



KONKA
(KONKA Conference - 2019)



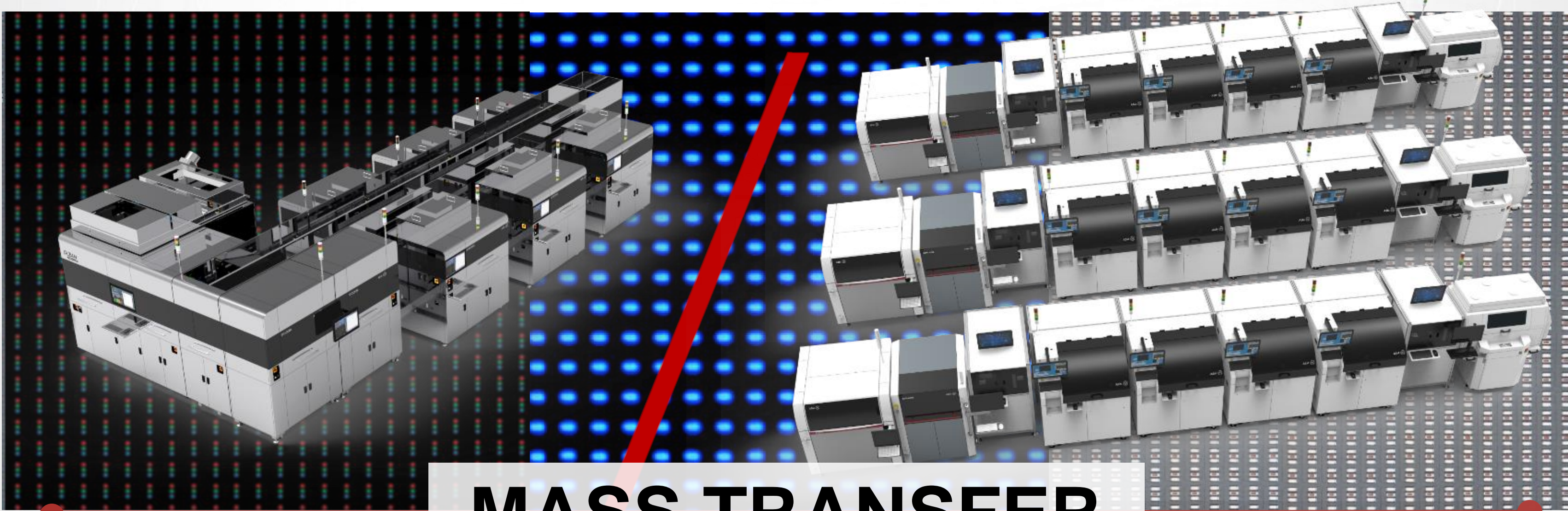
AUO
(Touch Taiwan - 2019)



Samsung
(CES - 2019)

Unique and Ready for Mass Production

Mini & Micro LED Solution



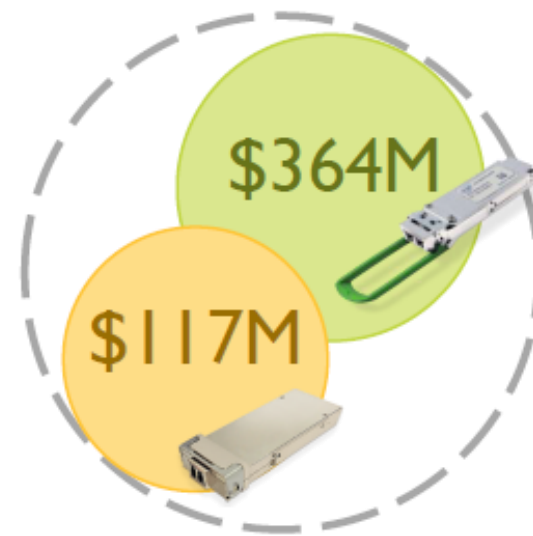
MASS TRANSFER

Up to 300,000 chips per bonding cycle

Booming Applications in Photonics Market

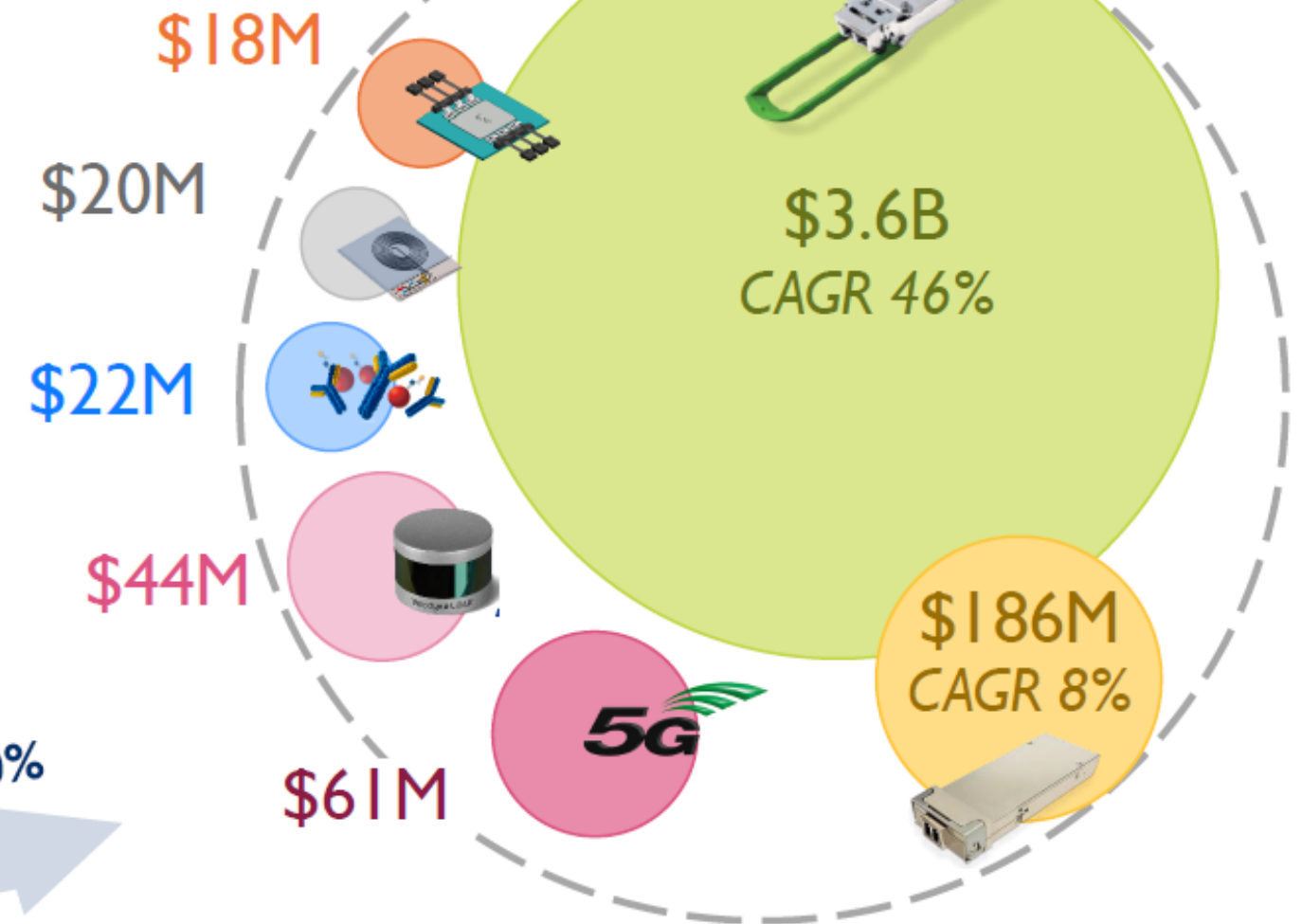
- Datacenter transceivers
- Long haul transceivers
- Optical interconnects
- Automotive LiDAR
- Immunoassay tests
- Fiber-optic gyroscope
- 5G transceivers

2019
\$480M



CAGR 40%

2025
\$3.9B



Si Photonics Market Size (USD'M)

IloT & Smart Manufacturing Powered Up by 5G Network

[Factory in
Location A]

[Factory in
Location C]

[Factory in
Location B]

[Factory in
Location D]

Industrial IoT

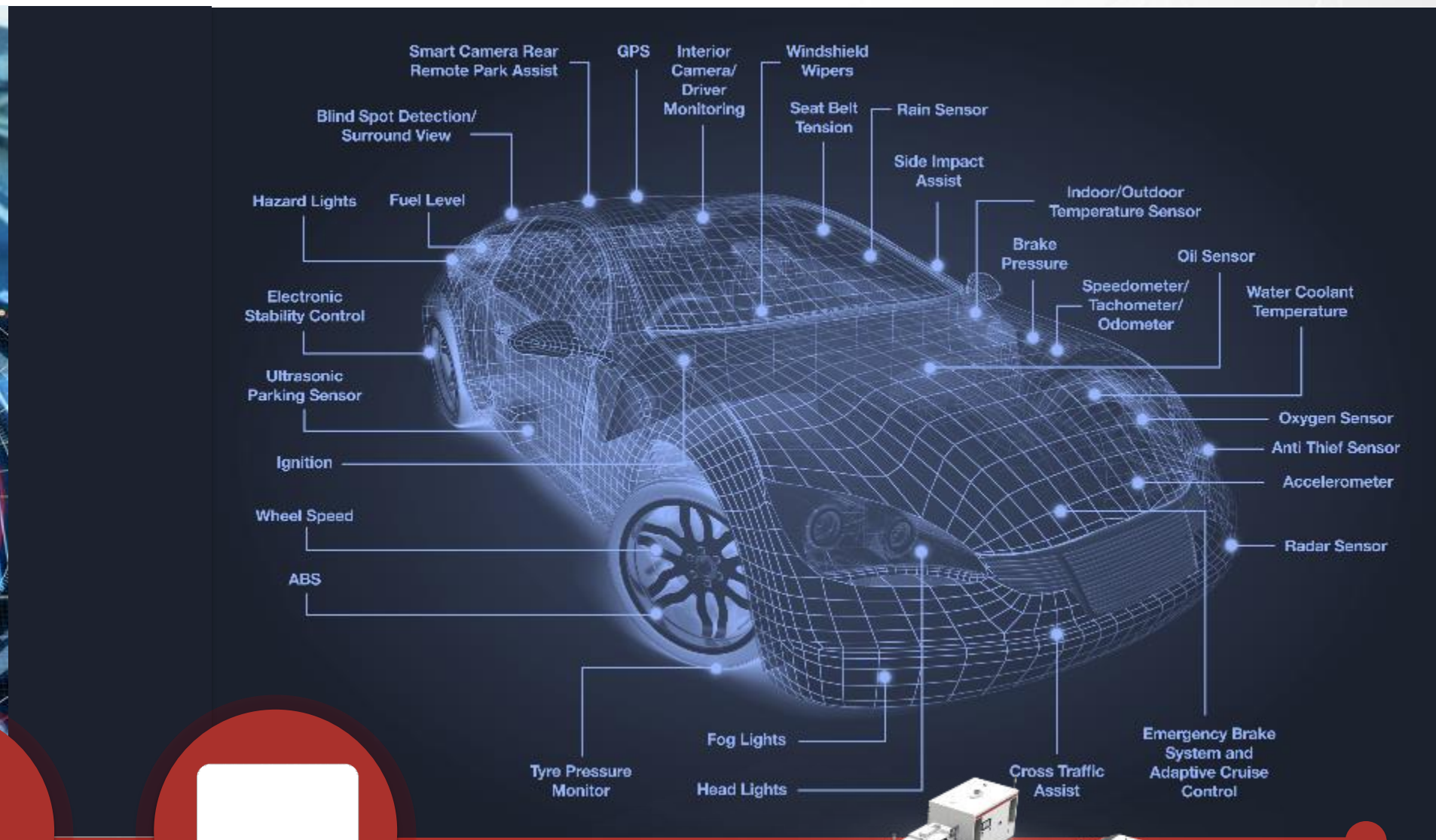
~ **24%**

CAGR (2019 – 2023)

Source: Marketwatch,
Sep 2019



Digital Technologies Enabling the Autonomous Driving Experience



5G NETWORK



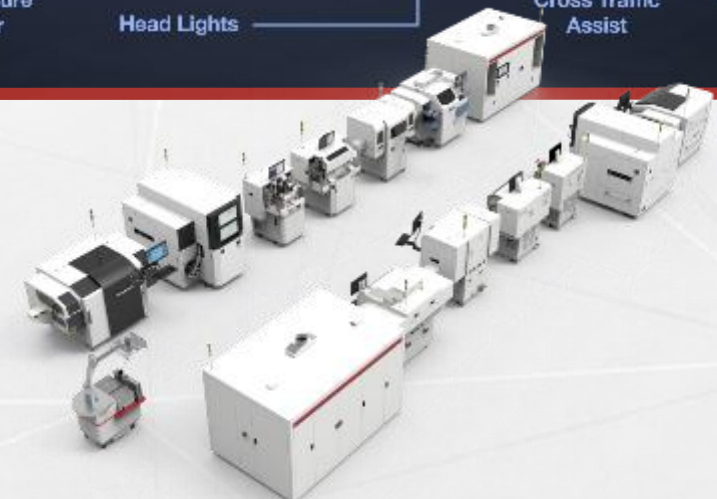
MEMS



POWER



DISPLAY



Outlook

Outlook

OUTLOOK /

- Global full year 2020 growth projections revised downwards from -3.0% to -4.9% by IMF during June 2020 review.
- Threat from a second wave of COVID-19 infection and continued fallout from the worsening US-China tension remains a global concern for 2H2020.
- In light of these uncertainties, no guidance on Q3 Bookings will be provided.

Q3 Group Billings Guidance

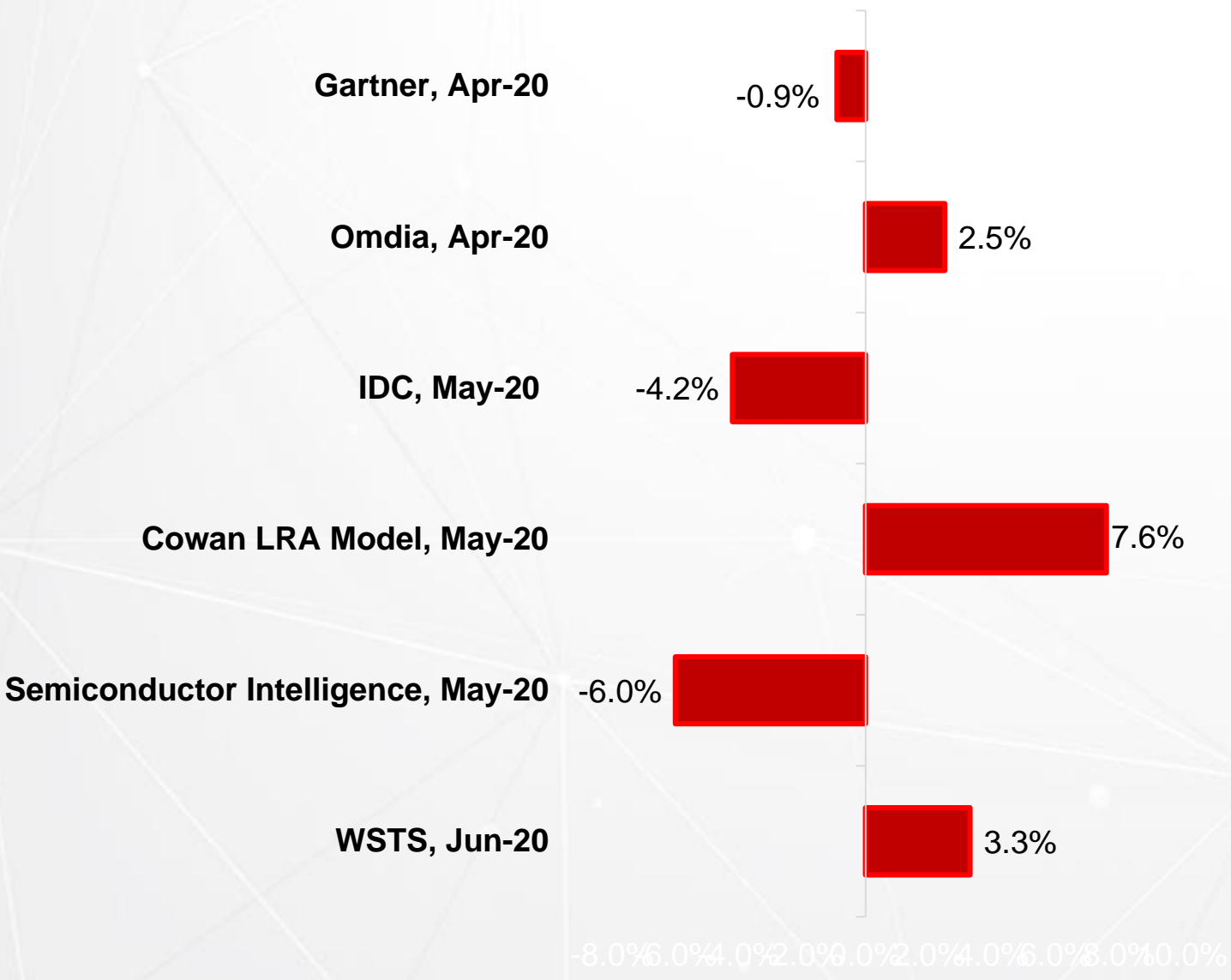
- US\$480m – US\$560m
- Subdued demand for Automotive and weakness in Eurozone

Longer Term Outlook

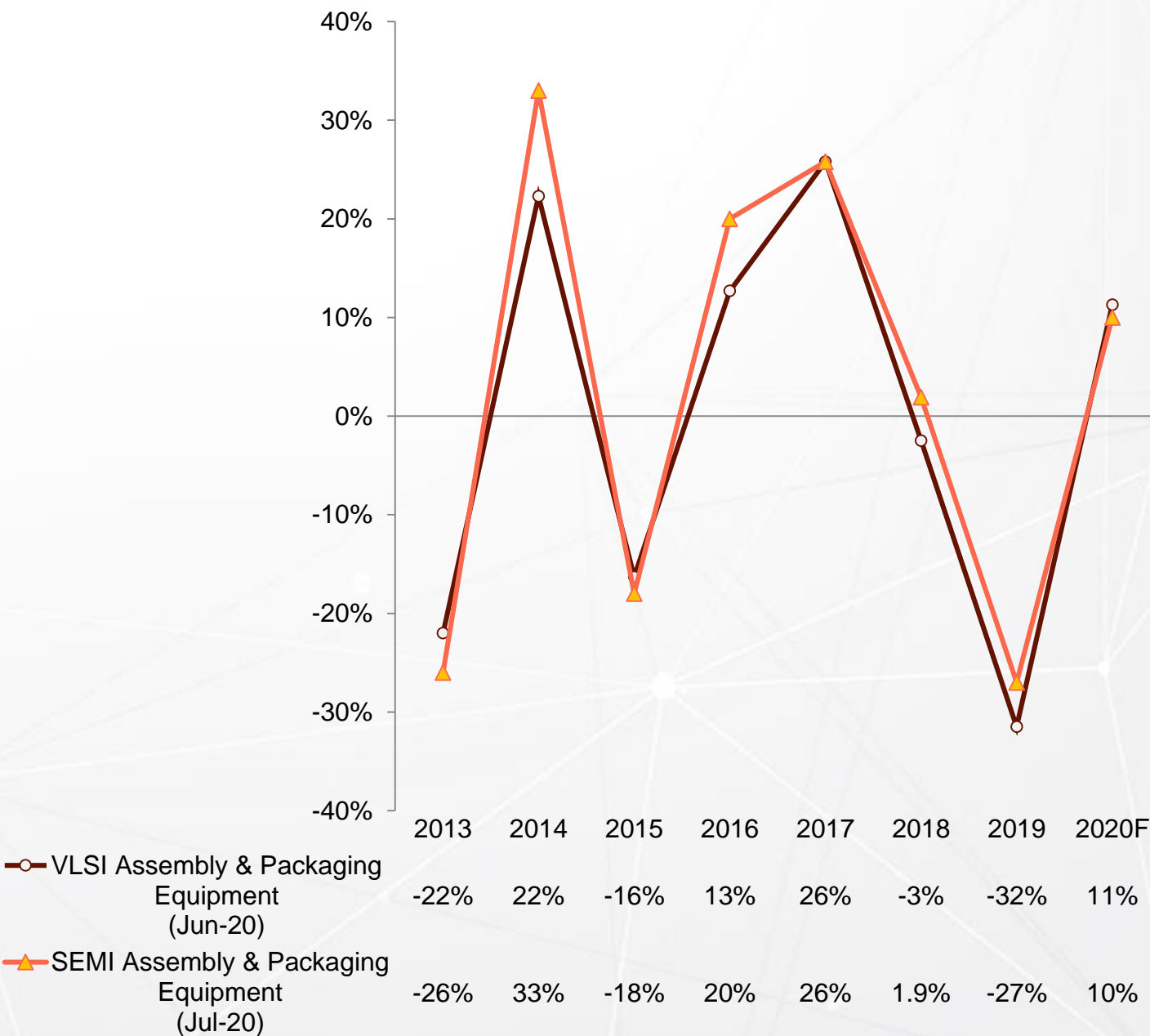
- Supply chain localization and deployment of 5G infrastructure opening up new market opportunities in:
 - AP, Silicon Photonics, IIoT, mini and micro LED solutions, Power semiconductor and Industry 4.0

Industry Growth Forecast (2020)

Semiconductor Industry



Forecast Global Assembly & Packaging Equipment Market



Recent Awards & Recognition

Latest

				
10 BEST Segment	Rank	10 BEST CHIP MAKING EQUIPMENT SUPPLIERS OF 2020	Rating	Stars
L A R G E	1	ADVANTEST	9.50	★★★★★
	2	TERADYNE	9.48	★★★★★
	3	ASML	9.31	★★★★★
	4	ASM  Pacific Technology	8.92	★★★★★
	5	KE KOKUSAI ELECTRIC	8.35	★★★★★
	6	TEL TOKYO ELECTRON	8.34	★★★★★
	7	Lam RESEARCH	8.21	★★★★★
	8	APPLIED MATERIALS	8.00	★★★★★
	9	Hitachi High-Tech	7.64	★★★★★
F O C U S E D	1	Plasma Therm	9.02	★★★★★
	2	FORMFACTOR	8.91	★★★★★
	3	EVG	8.86	★★★★★
	4	Cohu	8.82	★★★★★
	5	axcelis	8.21	★★★★★
	6	Canon	7.91	★★★★★
	7	Nikon	7.58	★★★★★
	8	SUSS MicroTec	7.25	★★★★

Source: VLSIresearch Doc: css_10BEST_v20.05
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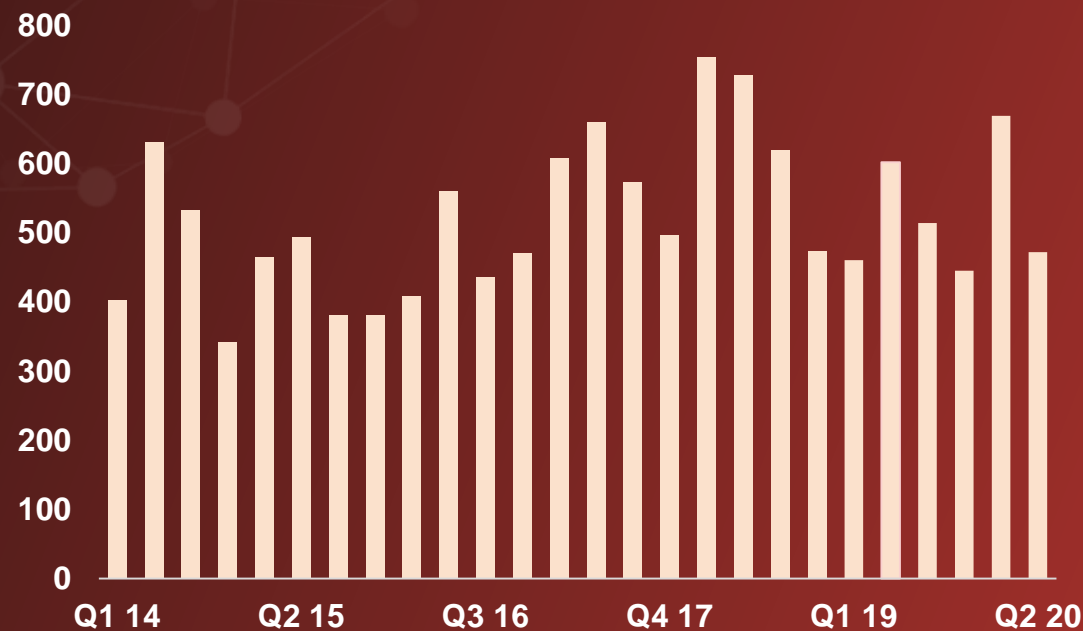
			WHAT THE BEST SUPPLIERS OF 2020 ARE BEST AT	
ADVANTEST	• Recommend Supplier • Trust In Supplier	APPLIED MATERIALS	• Technical Leadership • Quality of Results	
ASM  Pacific Technology	• Field Engineering Support • Partnering and Support After Sales	ASML	• Technical Leadership • Recommend Supplier	
axcelis	• Field Engineering Support • Partnering	Canon	• Overall Value • Partnering	
Cohu	• Recommend Supplier • Partnering	EDWARDS	• Quality of Results • Partnering	
EVG	• Partnering • Recommend Supplier	FORMFACTOR	• Technical Leadership • Trust In Supplier	
Hitachi High-Tech	• Uptime • Product Performance and Quality of Results	JEM JAPAN ELECTRONIC MATERIALS	• Partnering • Support After Sales	
KE KOKUSAI ELECTRIC	• Support After Sales • Uptime	Lam RESEARCH	• Technical Leadership • Recommend Supplier	
Nidec SVTCL	• Application Support • Recommend Supplier	Nikon	• Overall Value • Support After Sales	
Plasma Therm	• Spares Support • Field Engineering Support	SUSS MicroTec	• Application Support • Quality of Results	
TECHNOPROBE Wafer Probing Technologies	• Field Engineering Support • Application Support	TERADYNE	• Recommend Supplier • Trust In Supplier	
TEL TOKYO ELECTRON	• Product Performance • Recommend Supplier			

Source: VLSIresearch Doc: css_THEBEST_v20.05
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Q2/1H 2020 Financial Highlights

Q2/1H 2020 Group Bookings

QoQ Growth:
-29.4%

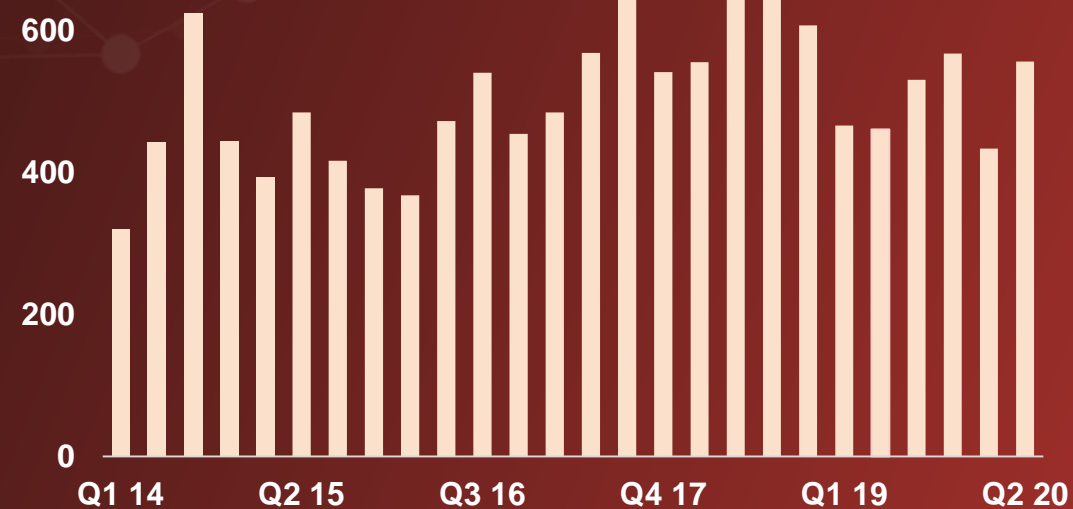


Quarterly Group Bookings
(USD 'M)

	Q2 2020 Bookings			1H 2020 Bookings		
	USD	YoY	QoQ	USD	YoY	HoH
Group	472m	-21.6%	-29.4%	1,141m	+7.4%	+19.0%
Semi Solutions Segment	227m	-8.1%	-26.7%	537m	+14.2%	+21.7%
Materials Segment	78m	+32.7%	-11.8%	167m	+59.3%	+25.2%
SMT Solutions Segment	167m	-43.7%	-38.4%	437m	-10.3%	+13.7%

Q2/1H 2020 Group Billings

QoQ Growth:
+27.8%



Quarterly Group Billings
(USD'M)

	Q2 2020 Billings			1H 2020 Billings		
	USD	YoY	QoQ	USD	YoY	HoH
Group	557m	+19.5%	+27.8%	992m	+5.9%	-10.5%
Semi Solutions Segment	279m	+33.8%	+43.0%	473m	+16.6%	-4.5%
Materials Segment	74m	+28.2%	+43.2%	126m	+15.6%	-3.2%
SMT Solutions Segment	204m	+2.2%	+8.0%	393m	-6.9%	-18.7%

Q2/1H 2020 Group Financial Highlights

FINANCIAL REVIEW /

	Q2 2020	Q2 2020		1H 2020	1H 2020	
		YoY	QoQ		YoY	HoH
Bookings (USD)	472m	-21.6%	-29.4%	1,141m	+7.4%	+19.0%
Revenue (USD)	557m	+19.5%	+27.8%	992m	+5.9%	-10.5%
Gross Margin	35.2%	-54 bps	+169 bps	34.5%	-34 bps	-29 bps
EBIT (HKD)	457m	+107.4%	+269.6%	581m	+20.0%	-14.9%
Net Profit (HKD)	365m	+421.8%	+1,341.5%	391m	+119.2%	-12.0%
Net Profit Margin	8.5%	+652 bps	+771 bps	5.1%	+262 bps	-9 bps

Q2/1H 2020 Segment Results – Semiconductor Solutions

	Q2 2020			1H 2020		
	Amount	YoY	QoQ	Amount	YoY	HoH
Bookings (USD)	227m	-8.1%	-26.7%	537m	+14.2%	+21.7%
Billings (USD)	279m	+33.8%	+43.0%	473m	+16.6%	-4.5%
Gross Margin	42.9%	+211 bps	+162 bps	42.2%	+219 bps	+16 bps
Segment Profit (HKD)	336m	+404.3%	+297.2%	420m	+251.8%	+17.6%
Segment Profit Margin	15.5%	+1,140 bps	+993 bps	11.4%	+764 bps	+215 bps

Q2/1H 2020 Segment Results – Materials

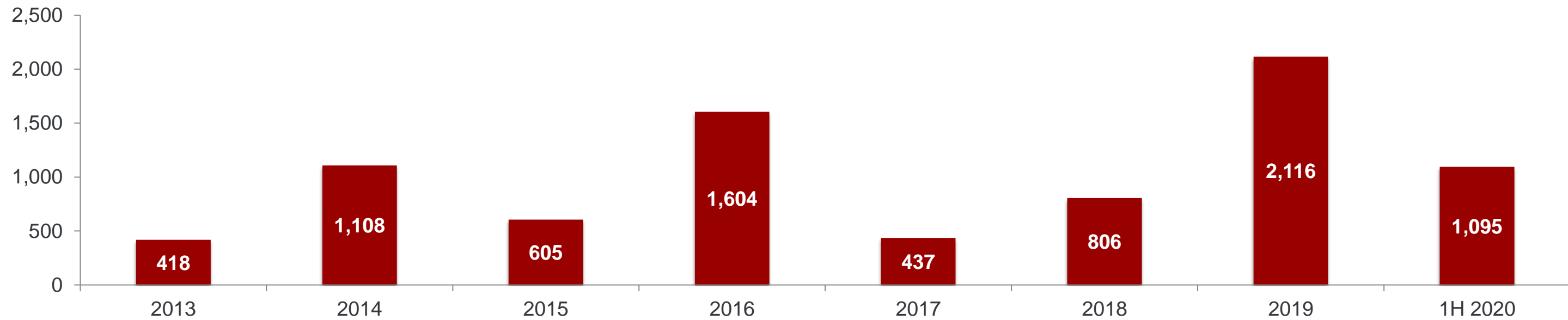
	Q2 2020			1H 2020		
	Amount	YoY	QoQ	Amount	YoY	HoH
Bookings (USD)	78m	+32.7%	-11.8%	167m	+59.3%	+25.2%
Billings (USD)	74m	+28.2%	+43.2%	126m	+15.6%	-3.2%
Gross Margin	16.9%	+546 bps	+838 bps	13.5%	+250 bps	+409 bps
Segment Profit (HKD)	58m	+193.7%	+266.6%	74m	+144.4%	+163.4%
Segment Profit Margin	10.1%	+569 bps	+616 bps	7.6%	+399 bps	+479 bps

Q2/1H 2020 Segment Results – SMT Solutions

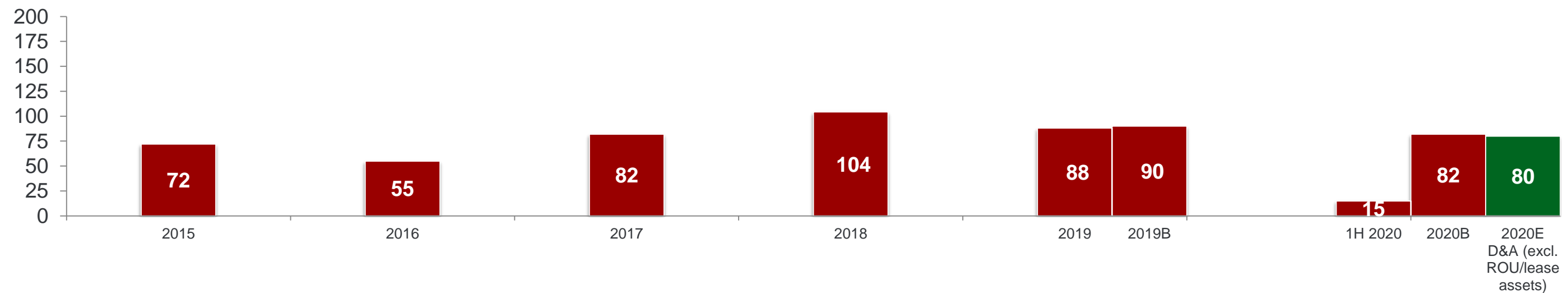
	Q2 2020			1H 2020		
	Amount	YoY	QoQ	Amount	YoY	HoH
Bookings (USD)	167m	-43.7%	-38.4%	437m	-10.3%	+13.7%
Billings (USD)	204m	+2.2%	+8.0%	393m	-6.9%	-18.7%
Gross Margin	31.3%	-616 bps	-101 bps	31.8%	-409 bps	-225 bps
Segment Profit (HKD)	159m	-24.0%	+25.5%	285m	-32.5%	-43.5%
Segment Profit Margin	10.0%	-346 bps	+140 bps	9.3%	-354 bps	-410 bps

Free Cash Flow and Capital Investment

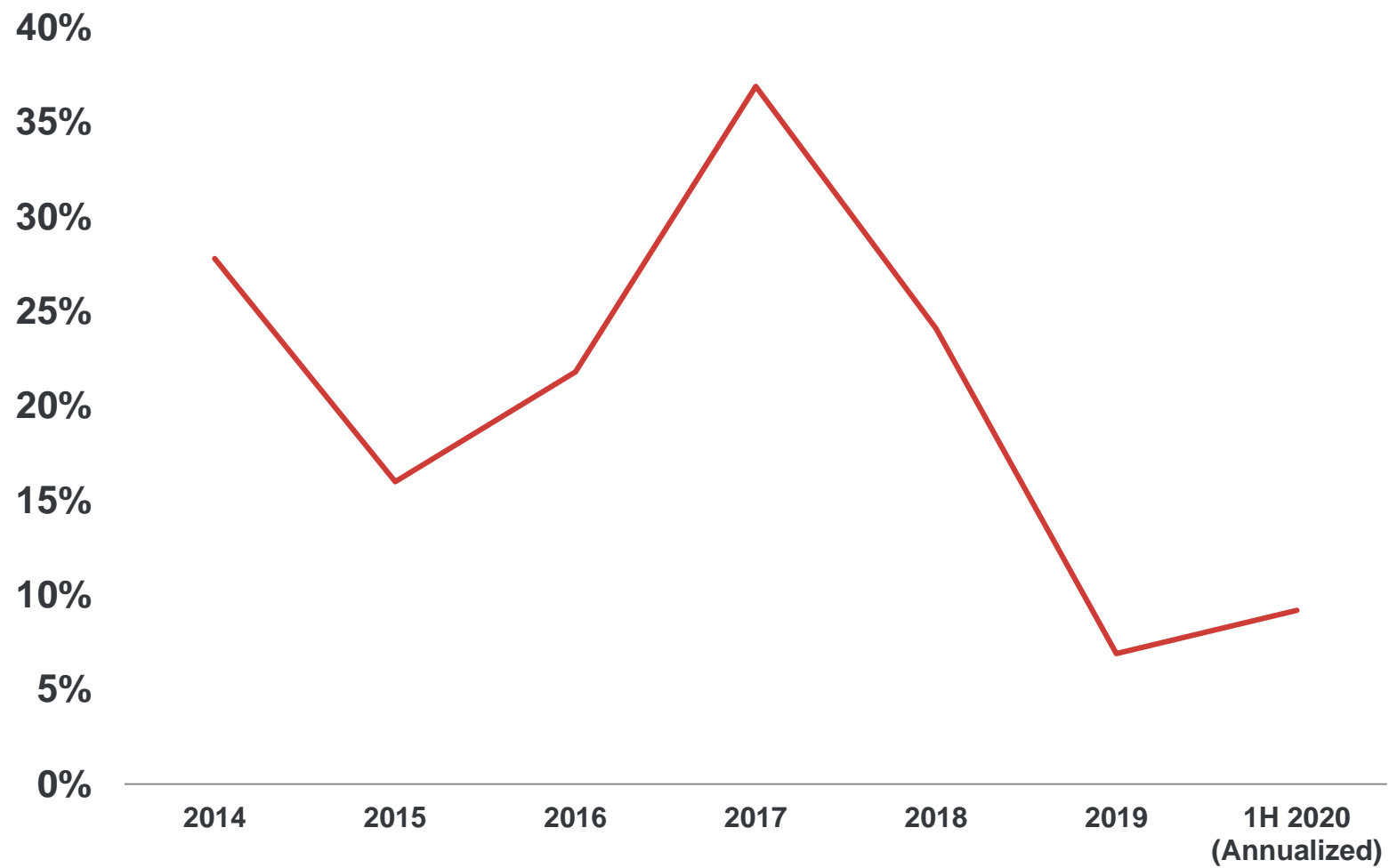
Free Cash Flow
(HK\$ m)



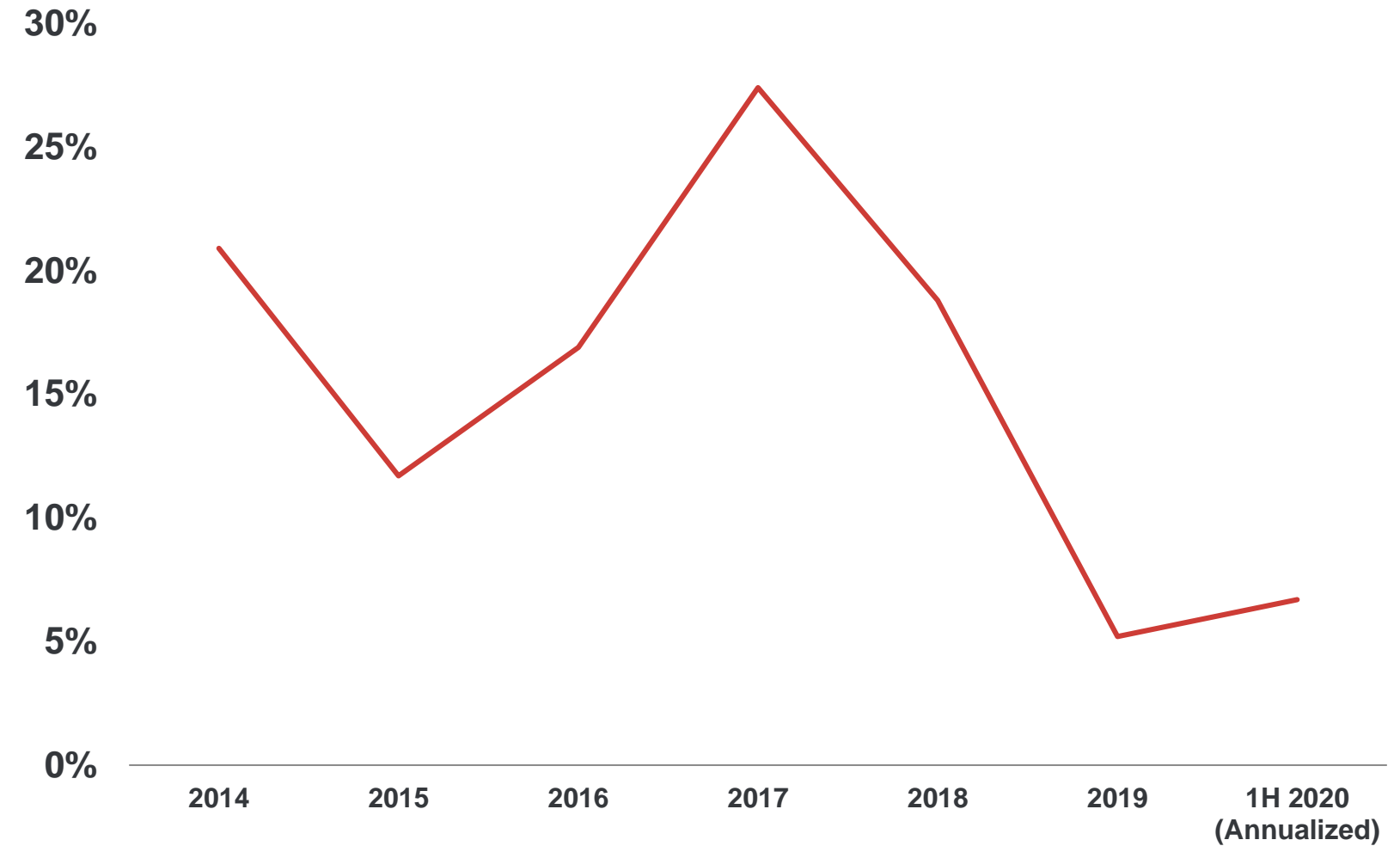
Capital Investment
(US\$ m)

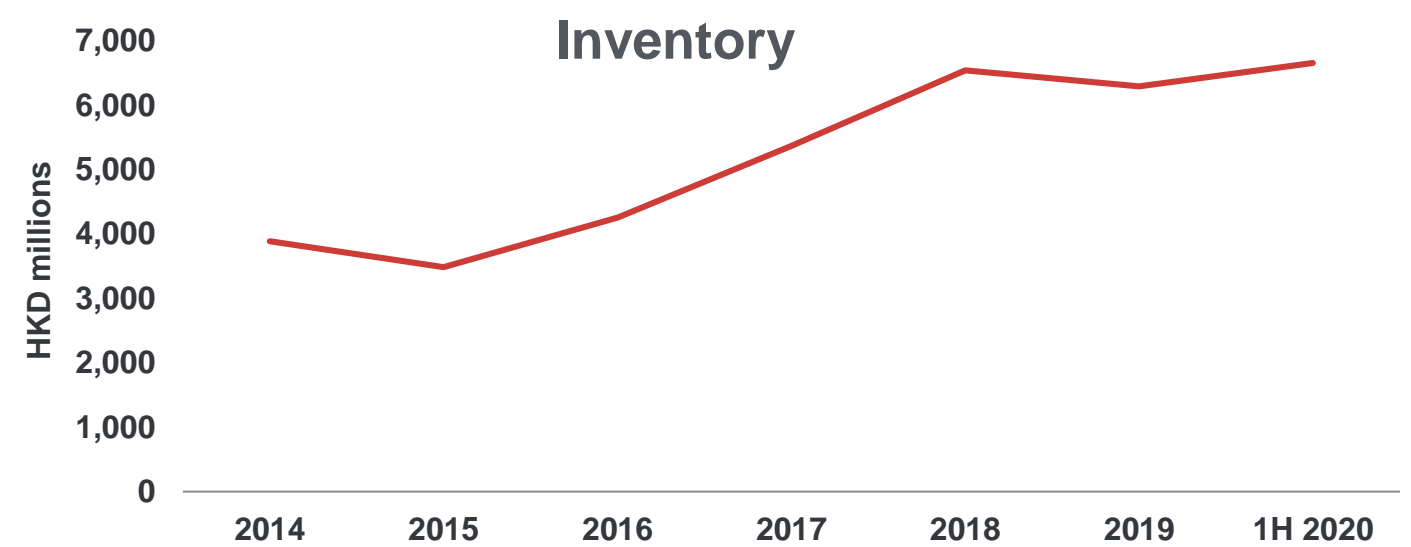
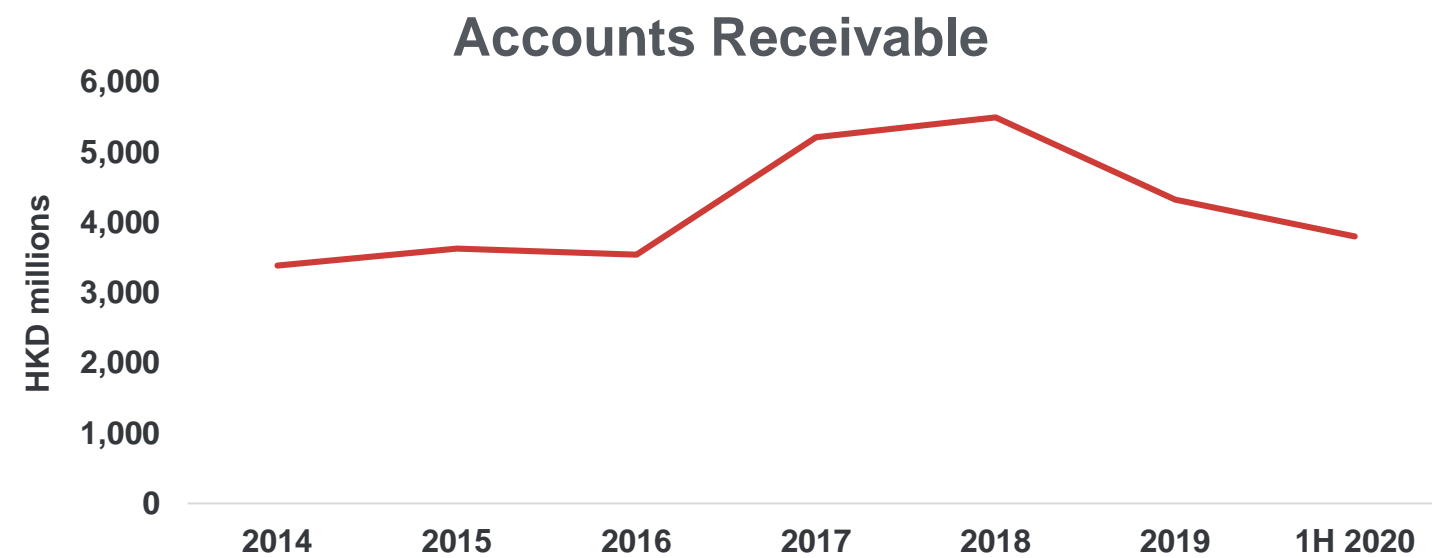
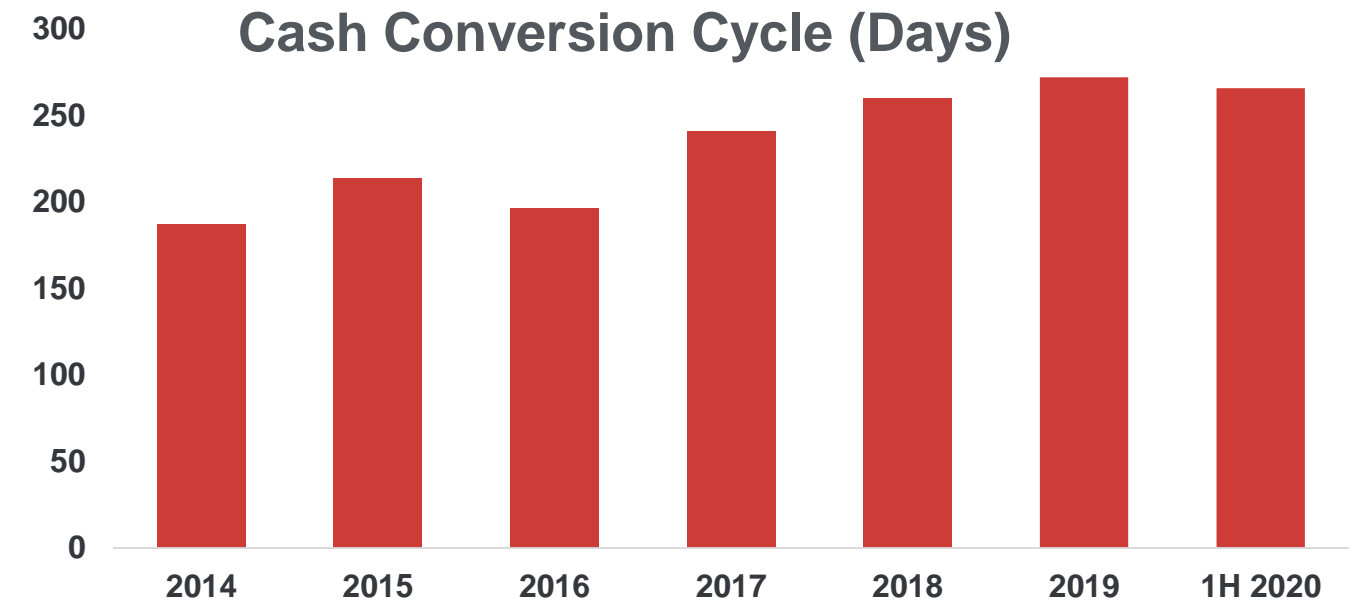
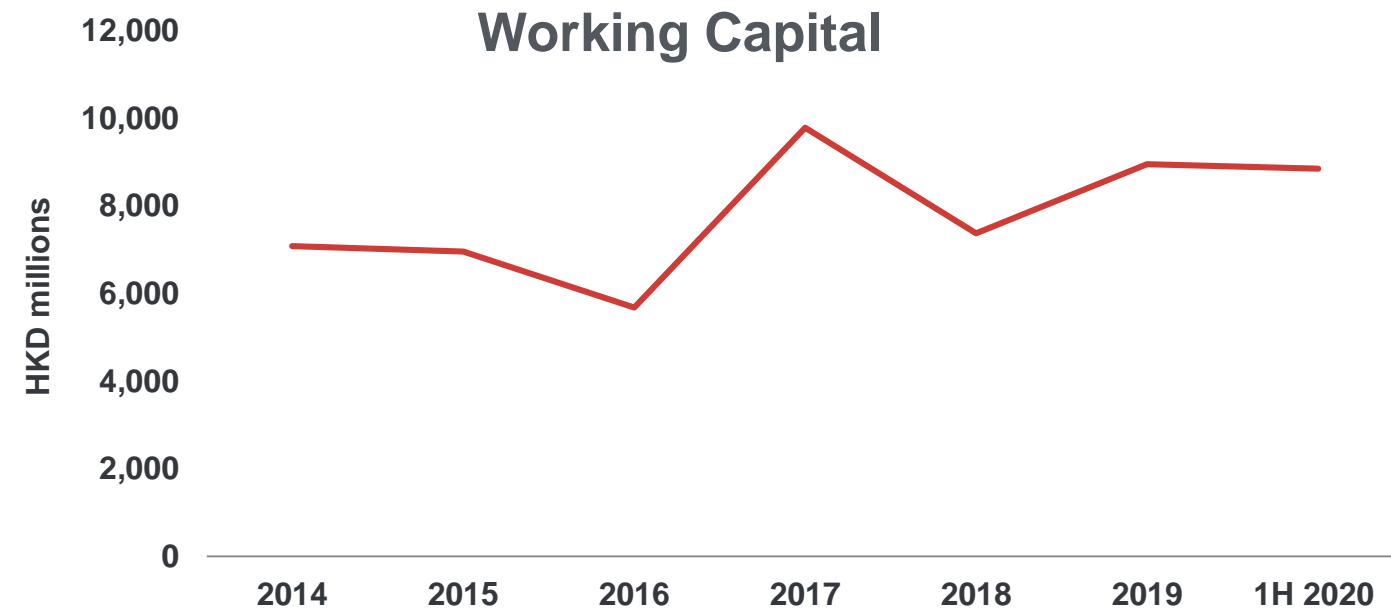


Return on Invested Capital (ROIC)



Return on Equity (ROE)





ASM Pacific Technology

ENABLING THE DIGITAL WORLD

