

[For Immediate Release]

## **ASMPT ANNOUNCES 2014 THIRD QUARTERLY RESULTS**

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RECORD QUARTERLY GROUP BILLINGS AND PROFIT BEFORE TAX (PBT)

SMT ACHIEVED RECORD QUARTERLY BILLINGS AND CONTRIBUTED TO 43.2% OF GROUP PBT

ON TRACK FOR RECORD YEARLY GROUP BILLINGS AND BOOKINGS

## **Highlights**

- Record Group turnover of US\$626.1 million, an improvement of 41.2% and 56.4% over preceding quarter and the same period last year, respectively
- Net profit of HK\$782.4 million, achieving a surge of 87.6% and 186.5% over the preceding quarter and the same period last year, respectively
- Earnings per share of HK\$1.96 for the third quarter 2014
- Back-end equipment turnover of US\$279.7 million, representing an increase of 17.1% and 42.5% over the preceding quarter and the same period last year, respectively
- Record SMT equipment turnover of US\$281.5 million, achieving a surge of 101.9% and 99.7% over the preceding quarter and the same period last year, respectively
- Lead frame turnover of US\$64.9 million, representing an increase of 3.0% over the same period last year and a small contraction of 0.6% against the preceding quarter
- New order bookings of US\$533.0 million, a contraction of 15.6% against the preceding quarter and an improvement of 45.1% over the same period last year
- Cash on hand of HK\$1.9 billion at the end of September 2014
- Effective Q3 2014, the financials of the newly-acquired Printing business (previously known as DEK business) are combined with the financials of the existing Placement business under SMT Equipment business

(Hong Kong, October 30, 2014) — The world's No.1 semiconductor assembly and packaging equipment supplier **ASM Pacific Technology Limited** ("ASMPT" / the "Group") (Stock code: 522) today announced its unaudited results for the third quarter and nine months ended September 30, 2014. The strong market momentum that the Group experienced during the second quarter of this year has clearly continued into the third quarter leading the Group to achieve multiple new records during the past three months. All three of the Group's business segments registered strong year-on-year growth in bookings during the third quarter and contributed to higher operating profit as compared to the first nine months last year. Base on the strong bookings and billings for Back-end Equipment as well as SMT Equipment have already surpassed their respective full-year levels for last year by the end of the third quarter, the Group is set to achieve record Group bookings and billings this year.

During the period under review, ASMPT achieved turnover amounting to HK\$4,852.4 million, representing an increase of 56.4% as compared with HK\$3,101.7 million for the same period last year. The Group's consolidated profit after taxation for the three months was HK\$782.4 million, which was 186.5% higher than the corresponding period in 2013. Basic earnings per share (EPS) for the three-month period amounted to HK\$1.96 (2013 Q3: HK\$0.68).

New order bookings surged by 45.1% to US\$533.0 million as compared to the third quarter of 2013. The backlog as of 30 September 2014 was US\$451.6 million (2013 Q3: US\$317.5 million). Book-to-bill ratio, representing net bookings over billings, for the period was 0.85.

Mr. Lee Wai Kwong, Chief Executive Officer of ASMPT, said, "The Group is now propelled by two growth engines – namely, its Back-end and SMT Solutions businesses. In particular, Back-end Equipment has continued to perform well and recorded a revenue of US\$279.7 million, representing improvements of 42.5% as compared to the same period last year and contributing 44.7% to the Group's turnover. Thanks to successful business realignment strategies and continuous cost reduction efforts, its gross margin has continued to improve to 43.3% and achieved a segment quarterly result (similar to earnings before interest and tax) of 26.0%. It is notable that Back-end Equipment bookings have returned to a high level, bookings for the first nine months have already surpassed the full-year level in last year by 20.7%. Demand for bonders including die bonders, flip chip bonders, thermal compression bonding ("TCB") equipment and wire bonders, together with equipment for CMOS imaging sensors were the key drivers of growth."

SMT Equipment business set a new quarterly billings record (since the Group's acquisition of the SMT business) and contributed significantly to the Group's profitability. Contributed to 43.2% of the Group's profit before tax, SMT Equipment billings were US\$281.5 million, which were huge improvements of 99.7% against the corresponding period in 2013. New order bookings for the first nine months of this year already exceeded the previous record bookings in 2011 for our SMT Equipment business and increased by 50.0% as compared to the same period of last year. The Printer business that was recently acquired from Dover Corporation ("the DEK business") contributed around 14.2% to SMT Equipment billings and contributed positively to the improvement of the segment result of the SMT Equipment business. The integration of the DEK business continues to progress well. The gross margin for the SMT Equipment business segment was 33.5% as of the end of the third quarter.

Lead frame billings during the third quarter amounted to US\$64.9 million, representing an improvement of 3.0% over the same period a year ago and contributing 10.4% to the Group's total billings. New order bookings grew by 20.8% over the same period last year. The business unit achieved a segment result (similar to earnings before interest and tax) of 8.7% during the third quarter this year. Over the first nine months of this year, bookings for Lead frames were 4.9% above the same period last year. The Group believes that Lead frame business is on course to set a new billings record this year. Benefited by its effective cost structure which outperformed its peers, ASMPT has been consistently gaining market share in the field and is now the fourth largest Lead frame supplier in the world.

"With the strong backlog on hand, we expect billings in the fourth quarter to experience a strong double-digit percentage growth over the same period of last year. We are optimistic that 2014 will turn out to be a multi-record-breaking year for the Group. The multiple-application and multiple-product strategies of the Group have proven to be very successful. Moreover, the Group has made strategic acquisitions to double its total addressable market to around US\$10 billion currently from around US\$5 billion in 2010. With ASMPT's financial strength and prudent investments, especially in relation to advanced packaging technology, it is in the best position to ride the wave of technological innovation in its relentless march towards future growth." Mr. Lee concluded.

## **About ASM Pacific Technology Limited**

ASMPT is listed on the Hong Kong Stock Exchange since 1989. The Group is principally engaged in the design, manufacturing, and marketing of machines, tools and materials used in the assembly and packaging of semiconductor devices and surface mount technology, with operations being carried out in China (including Hong Kong), Germany, the Netherlands, United Kingdom, Malaysia and Singapore.

Currently, ASMPT is one of the constituent stocks on the Hang Seng HK MidCap Index under the Hang Seng Composite Index, the Hang Seng Information Technology Industry Index, the Hang Seng Hong Kong 35 Index and the Hang Seng Global Composite Index.

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(N.B.: Enclosed please find the Financial Highlights of ASM Pacific Technology Limited.)

## ASM PACIFIC TECHNOLOGY LIMITED FINANCIAL HIGHLIGHTS

	Three months ended 30 Sep		Nine months ended 30 Sep	
	2014	2013	2014	2013
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Turnover	4,852,395	3,101,733	10,783,468	8,077,411
Cost of sales	(3,115,014)	(2,116,325)	(7,041,902)	(5,647,493)
Gross profit	1,737,381	985,408	3,741,566	2,429,918
Other income	52,345	2,915	60,101	11,755
Selling and distribution expenses	(334,003)	(226,292)	(834,269)	(666,418)
General and administrative expenses	(171,910)	(145,374)	(444,219)	(386,745)
Research and development expenses	(326,741)	(254,785)	(833,766)	(707,935)
Other gains and losses	66,205	(28,688)	83,476	(6,616)
Finance costs	(38,389)	(4,423)	(81,600)	(13,963)
Profit before taxation	984,888	328,761	1,691,289	659,996
Income tax expense	(202,494)	(55,641)	(335,063)	(148,600)
Profit for the period, attributable to				
owners of the Company	782,394	273,120	1,356,226	511,396
Other comprehensive (expense)				
income				
Exchange differences on translation of				
foreign operations, which may be reclassified subsequently to profit or				
loss	(173,380)	54,667	(199,374)	43,735
Total comprehensive income for the	(170,000)	2 1,007	(1))	,,,,,,
period, attributable to owners of the				
Company	609,014	327,787	1,156,852	555,131
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Earnings per share				
- Basic	HK\$1.96	HK\$0.68	HK\$3.39	HK\$1.28
- Diluted	HK\$1.92	HK\$0.68	HK\$3.38	HK\$1.28
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