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ASMPT Announces 2017 Third Quarter Results

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ASMPT SET NEW RECORDS IN REVENUE AND NET PROFIT

Highlights

First Nine Months of 2017

- ★ Record Group revenue of US\$1.71 billion, representing an increase of 23.9% over the same period last year
- ★ Net profit of HK\$2.34 billion, representing a surge of 120.9% over the same period last year, includes a non-cash gain of HK\$202.1 million arising from the adjustment of the liability component of convertible bonds
- Excluding the non-cash gain of HK\$202.1 million, the Group's net profit amounted to HK\$2.14 billion, an improvement of 101.9% over the same period last year, which net profit would be a record if the non-cash bargain purchase gain of HK\$1.08 billion that arose from the acquisition of SMT Equipment business were excluded from the net profit for the same period in 2011
- ★ Earnings per share of HK\$5.78 for the first nine months of 2017
- Record Back-end equipment revenue of US\$857.0 million, representing an increase of 21.6% over the same period last year
- ★ Record SMT Solutions revenue of US\$640.3 million, representing an increase of 30.0% over the same period last year
- ★ Record Materials revenue of US\$210.0 million, representing an increase of 16.7% over the same period last year
- ★ Record new order bookings of US\$1.84 billion, representing an increase of 31.1% over the same period last year
- Backlog amounted to US\$578.4 million as of the end of the third quarter, an increase of 39.1% from the same period last year

Third Quarter of 2017

- ★ Record Group revenue of US\$654.0 million, representing increases of 21.8% and 15.5% over the same period last year and the preceding quarter, respectively
- ★ Net profit of HK\$862.8 million, representing increases of 49.3% and 14.9% over the same period last year and the preceding quarter, respectively; a record quarterly net profit if the said non-cash bargain purchase gain of HK\$1.08 billion is excluded from the Q1 2011 quarterly net profit
- ★ Earnings per share of HK\$2.12 for the third quarter 2017
- Back-end equipment revenue of US\$288.3 million, representing an increase of 1.1% over the same period last year but a contraction of 6.9% against the preceding quarter
- Record SMT Solutions revenue of US\$291.5 million, representing increases of 54.5% and 57.5% over the same period last year and the preceding quarter, respectively
- Record Materials revenue of US\$74.2 million, representing increases of 17.3% and 3.9% over the same period last year and the preceding quarter, respectively
- ★ New order bookings of US\$574.4 million, representing an increase of 31.8% over the same period last year and a contraction of 13.1% against the preceding quarter
- * Cash and bank deposits of HK\$2.64 billion at the end of September 2017

(Hong Kong, 1 November 2017) — The world's No.1 semiconductor assembly and packaging equipment supplier **ASM Pacific Technology Limited** ("ASMPT" / the "Group") (Stock code: 0522) today announced its quarterly results for the three months ended 30 September 2017. During the period, as the market continued to exhibit strong growth momentum, bookings for the Group and its three business segments showed positive year-on-year growth with Group bookings increased 31.8% year-on-year and both the Materials Segment and the SMT Solutions Segment achieved new quarterly billing records.

ASMPT reported record revenue of HK\$5.11 billion for the three months ended 30 September 2017, representing an increase of 21.8% as compared with HK\$4.20 billion for the same period last year. The Group's consolidated profit after taxation for the three months was HK\$862.8 million, which was 49.3% higher than the corresponding period in 2016.

During the third quarter, the Group received new order bookings of US\$574.4 million, which was an improvement of 31.8% year-on-year. All three business segments achieved positive year-on-year bookings growth. The book-to-bill ratio for the third quarter was 0.88. The backlog as of the end of the third quarter amounted to US\$578.4 million, an increase of 39.1% from the same period last year.

Mr. Lee Wai Kwong, Chief Executive Officer of ASMPT, said, "As the electronic industry continued to perform well, and the global semiconductor market is expected to achieve a new record in 2017, the Group has once again performed very well in the third quarter of 2017, with new quarterly records set for both Group billings and net profits in Q3. In fact, the Group's net profits for the first nine months this year have already surpassed the full year net profits of last year by 62.9%. With higher revenue, coupled with success in strategic transformations implemented over the past few years and aggressive cost reduction measures made, we achieved new records in Group net profits for both Q3 and the first nine months this year.

The CMOS Imaging Sensor ("CIS") and the IC & Discrete semiconductor markets remained strong during the third quarter this year. Billings of the Back-end Equipment Segment amounted to US\$288.3 million in Q3, representing a growth of 1.1% from the same period a year ago. Bookings of the segment during the third quarter rose 20.3% over the same period last year.

The Back-end Equipment Segment achieved gross margin of 48.3%, representing improvements 23bps quarter-on-quarter and 299bps year-on-year during the third quarter. For Q3 and the first nine months of this year, segment result margins were 26.4% and 26.2%, respectively, representing improvements of 194bps and 522bps year-on-year.

Materials Segment continued to set new billing records with billings in the third quarter surpassed the record set earlier in the Q2 this year. Billings of the Materials Segment in Q3 amounted to US\$74.2 million, representing growths of 17.3% and 3.9% over the same period a year ago and Q2 of this year, respectively. Billings for the first nine months of this year were a record of US\$210.0 million, representing growth of 16.7% over the same period of last year.

During Q3 this year, Materials Segment achieved a gross margin of 14.7% and a segment result margin of 8.0%, representing year-on-year improvements of 37bps and 23bps, respectively. New order bookings of the Materials Segment grew 6.5% as compared with the same period last year but declined 9.2% as compared with Q2 this year. For the trailing twelve months period ended 30 September 2017, bookings of the Materials Segment surpassed the US\$300 million mark, setting a new record.

During Q3 this year, SMT Solutions Segment achieved new records for billings and segment results. Billings of the SMT Solutions Segment in Q3 amounted to US\$291.5 million, representing surge of 57.5% and 54.5% as compared with the second quarter this year and the same period a year ago, respectively. For the first nine months period, the SMT Solutions Segment achieved record billings of US\$640.3 million, representing growth of 30.0% over the same period last year.

New order bookings of the SMT Solutions Segment during Q3 of this year surged 56.2% year-on-year. In fact, new order bookings for the first nine months have already surpassed the full year bookings of 2016 and set a new record. The segment achieved a gross margin of 39.7% and a segment result margin of 22.2% during Q3 this year, representing year-on-year growths of 74bps and 680bps, respectively.

"Based on our achievements this year, we expect to end this year on a high note with new full year billing records for the Group and all three business segments. Despite a higher than anticipated billing in this quarter, we expect Group billings in Q4 this year to achieve a low to high teen percentage growth as compared with the same period last year, with all three business segments showing positive year-on-year growth; for Group bookings, we expect a single digit percentage growth as compared with same period last year. With industrial growth drivers such as dual cameras, 3D sensing technology, Internet of Things, Augmented Reality, Artificial Intelligence and 5G network, we expect the growth of the semiconductor industry to continue. The investments that we have been making over the past few years, together with our breadth and depth in enabling technologies and financial strengths, will put the Group in an unparalleled position to ride on the trends and continues to set new records going forward." **Mr. Lee** concluded.

About ASM Pacific Technology Limited

As a global technology and market leader, ASMPT (HKEX stock code: 0522), develops and provides leading edge solutions and materials for the semiconductor assembly and packaging industries. Its surface mount technology solutions are deployed in a wide range of end-user markets including electronics, mobile communications, automotive, industrial, LED and alternative energy. Our continuous investments in research and development help to provide our customers with innovative and cost-efficient solutions and systems that enable them to achieve higher productivity, greater reliability and enhanced quality.

Listed on the Hong Kong Stock Exchange since 1989, ASMPT is currently one of the constituent stocks on the Hang Seng Composite MidCap Index under the Hang Seng Composite Size Indexes, the Hang Seng Composite Information Technology Industry Index under Hang Seng Composite Industry Indexes, the Hang Seng Hong Kong 35 Index and the Hang Seng Global Composite Index. To learn more about ASMPT, please visit our website at <u>www.asmpacific.com</u>.

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For media enquiries: **Strategic Financial Relations Limited** Mandy Go / Antonio Yu / Rachel Ko Tel: 2864 4812 / 2114 4319 / 2114 2370 Fax: 2527 1196 Email: <u>mandy.go@sprg.com.hk</u> / <u>antonio.yu@sprg.com.hk</u> / <u>rachel.ko@sprg.com.hk</u>

(N.B.: Enclosed please find the Condensed Consolidated Statement of Profit or Loss and Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income of ASM Pacific Technology Limited.)

ASM PACIFIC TECHNOLOGY LIMITED CONDENSED CONSOLIDATED STATEMEMT OF PROFIT OR LOSS

	Three months ended 30 Sep		Nine months ended 30 Sep	
	2017	2016	2017	2016
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Revenue	5,110,083	4,196,922	13,295,484	10,728,204
Cost of sales	(3,033,562)	(2,543,079)	(7,903,145)	(6,693,878)
Gross profit	2,076,521	1,653,843	5,392,339	4,034,326
Other income	40,909	16,341	71,656	30,775
Selling and distribution expenses	(376,114)	(349,196)	(1,065,459)	(955,406)
General and administrative expenses	(247,859)	(205,577)	(661,444)	(577,274)
Research and development expenses	(381,805)	(331,761)	(1,054,552)	(908,612)
Adjustment of liability component of convertible bonds	-	-	202,104	-
Other gains and losses	(7,522)	(21,462)	(13,511)	(52,786)
Finance costs	(41,875)	(52,779)	(125,576)	(144,442)
Restructuring costs		(148)	-	(80,405)
Profit before taxation	1,062,255	709,261	2,745,557	1,346,176
Income tax expense	(199,502)	(131,246)	(402,831)	(285,845)
Profit for the period	862,753	578,015	2,342,726	1,060,331
Profit for the period attributable to:				
Owners of the Company	865,280	584,108	2,357,532	1,077,223
Non-controlling interests	(2,527)	(6,093)	(14,806)	(16,892)
C C	862,753	578,015	2,342,726	1,060,331
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Earnings per share	111ZAA 1A	111201 44	III/0 5 70	
- Basic	HK\$2.12	HK\$1.44	HK\$5.78	HK\$2.66
- Diluted	HK\$2.08	HK\$1.43	HK\$5.22	HK\$2.65

ASM PACIFIC TECHNOLOGY LIMITED

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	Three months ended 30 Sep		Nine months ended 30 Sep	
	2017	2016	2017	2016
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Profit for the period Other comprehensive income (expense) Exchange differences on translation of foreign expertions	862,753	578,015	2,342,726	1,060,331
translation of foreign operations, which may be reclassified subsequently to profit or loss	152,026	(10,299)	470,638	20,127
Total comprehensive income for the period	1,014,779	567,716	2,813,364	1,080,458
Total comprehensive income for the period attributable to:				
Owners of the Company	1,017,299	573,817	2,828,171	1,097,279
Non-controlling interests	(2,520)	(6,101)	(14,807)	(16,821)
	1,014,779	567,716	2,813,364	1,080,458